


| Budgeting QF2: Do you do any of the following for yourself or your household? (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Total <br> Yes (\%) | Education |  |  |  | Age |  |  | Region |  |  |  |
|  |  |  | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern |  | Western |
| Make a plan to manage your income and expenses | QF2 | 64.5\% | 66.6\% | 66.0\% | 62.2\% | 55.2\% | 67.8\% | 64.1\% | 65.8\% | 66.9\% |  |  | 59.1\% |
| Keep a note of your spending | QF2 | 60.3\% | 61.4\% | 60.9\% | 59.6\% | 51.7\% | 70.6\% | 60.1\% | 58.1\% | 61.0\% |  |  | 55.6\% |
| Keep money for bills separate from day-to-day spending money | QF2 | 50.8\% | 46.6\% | 50.8\% | 53.9\% | 53.4\% | 66.1\% | 51.0\% | 53.4\% | 53.3\% |  |  | 49.0\% |
| Make a note of upcoming bills to make sure you don't miss them | QF2 | 62.9\% | 58.6\% | 66.0\% | 62.4\% | 63.8\% | 74.0\% | 61.5\% | 64.7\% | 62.2\% |  |  | 59.9\% |
| Use a banking app or money management tool to keep track of your outgoings | QF2 | 68.1\% | 71.5\% | 75.1\% | 63.0\% | 20.7\% | 76.8\% | 68.2\% | 68.6\% | 68.5\% |  |  | 69.6\% |
| Arrange automatic payments for regular outgoings | QF2 | 82.7\% | 88.2\% | 86.3\% | 77.8\% | 53.4\% | 63.3\% | 83.4\% | 82.9\% | 81.1\% |  |  | 83.7\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |  |
| Make a plan to manage your income and expenses | QF2 | 66.1\% | 63.3\% | 58.9\% | 63.8\% |  | 65.6\% | 72.7\% |  | 64.9\% |  |  | 67.7\% |
| Keep a note of your spending | QF2 | 61.2\% | 59.8\% | 58.5\% | 60.6\% |  | 57.5\% | 68.8\% |  | 70.1\% |  |  | 59.1\% |
| Keep money for bills separate from day-to-day spending money | QF2 | 51.2\% | 50.4\% | 43.0\% | 48.6\% |  | 49.2\% | 62.3\% |  | 61.2\% |  |  | 62.2\% |
| Make a note of upcoming bills to make sure you don't miss them | QF2 | 65.0\% | 61.5\% | 56.2\% | 63.6\% |  | 61.0\% | 66.2\% |  | 70.9\% |  |  | 70.9\% |
| Use a banking app or money management tool to keep track of your outgoings | QF2 | 68.8\% | 67.7\% | 53.9\% 69.6\% |  |  | 73.6\% | 68.8\% |  | 70.1\% |  |  | 67.7\% |
| Arrange automatic payments for regular outgoings | QF2 | 82.3\% | 82.9\% | 75.6\% 88.0\% |  |  | 89.4\% | 85.7\% |  | 67.2\% |  |  | 67.7\% |

## Active Saving and Financial Shocks

| Active Saving and Financial Shocks QF3: In the past 12 months have you been saving money in any of the following ways, whether or not you still have the money? (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | or $19-29$ | 30-59 | 60+ | East and Midland | Southern | Western |
| Saving cash at home or in your wallet | QF3 | 27.4\% | 20.5\% | 23.6\% | 36.8\% | 27.6\% | 40.7\% | 26.8\% | 26.7\% | 25.8\% | 29.5\% | 27.6\% |
| Paying money into a savings or deposit | QF3 | 67.1\% | 76.7\% | 71.5\% | 59.6\% | 31.0\% | 68.4\% | 66.1\% | 67.5\% | 67.7\% | 68.3\% | 63.0\% |
| Giving money to family to save on your behalf | QF3 | 8.6\% | 7.4\% | 9.1\% | 8.1\% | 13.8\% | 15.8\% | 8.6\% | 7.9\% | 9.8\% | 7.2\% | 7.8\% |
| Saving in an informal savings club | QF3 | 8.6\% | 7.1\% | 9.1\% | 9.3\% | 6.9\% | 11.9\% | 8.8\% | 8.1\% | 8.4\% | 10.0\% | 6.6\% |
| Buying bonds or time deposits | QF3 | 6.3\% | 6.6\% | 7.9\% | 4.8\% | 3.4\% | 2.8\% | 7.3\% | 5.1\% | 8.4\% | 4.8\% | 3.1\% |
| Investing in crypto-assets | QF3 | 7.3\% | 8.8\% | 7.4\% | 6.7\% | 3.4\% | 11.3\% | 7.8\% | 6.0\% | 8.7\% | 6.0\% | 5.8\% |
| Investing in stocks and shares | QF3 | 15.3\% | 22.5\% | 17.9\% | 8.7\% | 3.4\% | 19.8\% | 15.2\% | 14.7\% | 17.3\% | 14.0\% | 12.1\% |
| Saving or investing in some other way other than a pension | QF3 | 43.9\% | 50.4\% | 47.1\% | 38.4\% | 22.4\% | 42.4\% | 42.1\% | 44.2\% | 44.7\% | 44.7\% | 40.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Saving cash at home or in your wallet | QF3 | 28.4\% | 26.7\% | 30.6\% | 21.7\% |  | 22.8\% | 32.5\% |  | 38.8\% |  | 41.7\% |
| Paying money into a savings or deposit | QF3 | 72.6\% | 63.5\% | 58.9\% | 70.1\% |  | 70.1\% | 58.4\% |  | 66.4\% |  | 68.5\% |
| Giving money to family to save on your behalf | QF3 | 8.6\% | 8.6\% | 10.1\% | 6.2\% |  | 6.1\% | 10.4\% |  | 16.4\% |  | 13.4\% |
| Saving in an informal savings club | QF3 | 10.7\% | 7.2\% | 4.3\% | 7.7\% |  | 10.0\% | 9.1\% |  | 11.2\% |  | 11.8\% |
| Buying bonds or time deposits | QF3 | 5.8\% | 6.7\% | 4.7\% | 8.0\% |  | 6.7\% | 2.6\% |  | 3.7\% |  | 7.9\% |
| Investing in crypto-assets | QF3 | 4.0\% | 9.6\% | 4.7\% | 5.7\% |  | 7.9\% | 5.2\% |  | 11.2\% |  | 12.6\% |
| Investing in stocks and shares | QF3 | 9.9\% | 18.8\% | 10.9\% | 16.2\% |  | 16.3\% | 11.7\% |  | 14.2\% |  | 20.5\% |
| Saving or investing in some other way other than a pension | QF3 | 40.2\% | 46.5\% | 33.7\% | 50.1\% |  | 47.0\% | 35.1\% |  | 42.5\% |  | 39.4\% |
| Source: Indecon Analysis of Survey Data <br> Note: Respondents were prompted as follows "Please don't take into account any money paid into a pension, but think about all kinds of savings, such as building up a rainy-day fund or putting money aside for a special occasion" |  |  |  |  |  |  |  |  |  |  |  |  |


| Active Saving and Financial Shocks QF4: If you, personally, faced a major expense today - equivalent to your own monthly income - would you be able to pay it without borrowing the money or asking family or friends to help? (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Education |  |  |  |  |  | Age |  |  | Region |  |  |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary |  | Secondary |  | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| If you, personally, faced a major expense today - equivalent to your own monthly income - would you be able to pay it without borrowing the money or asking family or friends to help? | QF4 | 80.4\% | 85.2\% | 85.1\% |  | 69.9\% |  | 62.1\% | 63.8\% | 78.1\% | 79.7\% | 78.6\% | 80.8\% | 77.0\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives <br> alone Couple no kids <br> live alone |  |  | Couple with kids (any age) |  | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |  |
| If you, personally, faced a major expense today - equivalent to your own monthly income - would you be able to pay it without borrowing the money or asking family or friends to help? | QF4 | 77.9\% | 79.8\% | 78.7\% | 85.5\% |  | 81.5\% |  | 63.6\% |  | 74.6\% |  | 63.8\% |  |

## Financial Goals



| Question |  | Total Yes (\%) | Education |  |  |  | Age |  |  | Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ref |  | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland |  | hern | Western |
| Prepared a plan of action | QF7 | 19.6\% | 15.3\% | 10.2\% | 8.9\% | 5.2\% | 9.6\% | 10.9\% | 10.9\% | 11.5\% |  | 2\% | 9.7\% |
| Increased your credit card or loan repayments | QF7 | 9.9\% | 6.8\% | 6.8\% | 3.4\% | 1.7\% | 4.0\% | 5.6\% | 4.7\% | 4.8\% |  | \% | 6.2\% |
| Saved or invested money | QF7 | 61.5\% | 46.8\% | 37.8\% | 22.4\% | 8.6\% | 50.3\% | 33.6\% | 36.3\% | 34.1\% |  | 3\% | 33.1\% |
| Looked for new/different/additional source of income | QF7 | 13.8\% | 11.5\% | 5.6\% | 7.7\% | 1.7\% | 11.3\% | 7.2\% | 7.5\% | 8.0\% |  | .4\% | 8.6\% |
| Identified a source of credit | QF7 | 5.0\% | 2.7\% | 3.3\% | 2.2\% | 1.7\% | 1.7\% | 2.1\% | 3.4\% | 2.5\% |  | .4\% | 3.9\% |
| Cut-back on spending | QF7 | 28.6\% | 18.4\% | 16.3\% | 14.3\% | 6.9\% | 26.6\% | 16.1\% | 15.6\% | 16.6\% |  | 0\% | 16.3\% |
|  |  | Gender |  |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female |  | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |  |
| Prepared a plan of action | QF7 | 10.6\% |  | 10.8\% | 6.2\% | 8.7\% | 14.2\% | 10.4\% |  | 11.2\% |  | 12.6\% |  |
| Increased your credit card or loan repayments | QF7 | 5.0\% |  | 5.8\% | 2.3\% | 3.5\% | 9.4\% | 3.9\% |  | 3.7\% |  | 4.7\% |  |
| Saved or invested money | QF7 | 32.7\% |  | 34.3\% | 18.6\% | 33.2\% | 37.6\% | 27.3\% |  | 40.3\% |  | 47.2\% |  |
| Looked for new/different/additional source of income | QF7 | 6.8\% |  | 8.1\% | 4.7\% | 5.2\% | 9.3\% | 7.8\% |  | 5.2\% |  | 16.5\% |  |
| Identified a source of credit | QF7 | 2.1\% |  | 3.1\% | 3.1\% | 1.5\% | 4.3\% | 0.0\% |  | 1.5\% |  | 2.4\% |  |
| Cut-back on spending | QF7 | 15.4\% |  | 15.7\% | 9.7\% | 14.7\% | 15.9\% | 15.6\% |  | 20.9\% |  | 24.4\% |  |
| Source: Indecon Analysis of Survey Data <br> Note: QF7 was only asked of respondents who responded "Yes" to QF5 |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Retirement Plans

| Question | Ref | $\begin{gathered} \text { Total } \\ \hline \text { Yes (\%) } \end{gathered}$ | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Very confident | QF8 | 22.9\% | 22.7\% | 24.2\% | 19.6\% | 25.9\% | 7.9\% | 24.0\% | 21.2\% | 22.2\% | 23.2\% | 21.8\% |
| 2 | QF8 | 18.5\% | 24.1\% | 17.7\% | 15.6\% | 8.6\% | 11.9\% | 19.6\% | 14.5\% | 19.5\% | 16.6\% | 17.1\% |
| 3 | QF8 | 27.1\% | 26.8\% | 28.0\% | 25.0\% | 22.4\% | 23.7\% | 24.4\% | 29.9\% | 24.9\% | 26.7\% | 30.7\% |
| 4 | QF8 | 14.9\% | 15.6\% | 15.6\% | 13.7\% | 8.6\% | 17.5\% | 14.2\% | 17.5\% | 15.7\% | 13.6\% | 13.6\% |
| Not at all confident | QF8 | 16.6\% | 9.9\% | 13.0\% | 24.0\% | 24.1\% | 34.5\% | 15.8\% | 15.6\% | 16.3\% | 18.2\% | 12.5\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |
| Very confident | QF8 | 21.7\% | 23.1\% | 26.0\% | 32.4\% |  | 19.7\% | 20.8\% |  | 11.2\% |  | 7.9\% |
| 2 | QF8 | 16.9\% | 18.9\% | 14.7\% | 18.2\% |  | 23.0\% | 7.8\% |  | 17.9\% |  | 11.8\% |
| 3 | QF8 | 25.5\% | 27.2\% | 27.9\% | 23.2\% |  | 28.3\% | 22.1\% |  | 21.6\% |  | 34.6\% |
| 4 | QF8 | 17.0\% | 13.0\% | 11.6\% | 12.7\% |  | 14.6\% | 22.1\% |  | 20.1\% |  | 16.5\% |
| Not at all confident | QF8 | 17.0\% | 15.8\% | 17.4\% | 12.0\% |  | 12.4\% | 27.3\% |  | 23.9\% |  | 28.3\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |


| Retirement Plans QF9: How will you - or do you - fund your retirement? (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Draw a government pension/ old-age benefit | QF9 | 77.1\% | 77.3\% | 74.6\% | 78.4\% | 87.9\% | 50.8\% | 79.0\% | 75.2\% | 73.6\% | 79.6\% | 82.1\% |
| Draw an occupational or workplace pension plan | QF9 | 61.1\% | 75.9\% | 67.1\% | 47.3\% | 29.3\% | 52.0\% | 61.6\% | 60.0\% | 62.5\% | 60.1\% | 58.8\% |
| Draw a private pension plan | QF9 | 39.2\% | 48.5\% | 44.1\% | 29.5\% | 20.7\% | 36.7\% | 39.9\% | 38.0\% | 39.1\% | 38.1\% | 41.6\% |
| Sell your financial assets (such as: stocks, bonds or mutual funds) | QF9 | 20.3\% | 29.3\% | 22.4\% | 13.1\% | 5.2\% | 25.4\% | 20.6\% | 19.4\% | 22.1\% | 20.2\% | 15.6\% |
| Sell your non-financial assets (such as a car, property, art, jewels, antiques, etc.) | QF9 | 19.2\% | 22.5\% | 18.2\% | 18.8\% | 13.8\% | 23.7\% | 19.2\% | 19.0\% | 19.5\% | 17.2\% | 22.2\% |
| From income generated by your financial or nonfinancial assets (such as dividends or rental income) | QF9 | 29.9\% | 43.0\% | 30.3\% | 21.2\% | 17.2\% | 35.6\% | 29.7\% | 28.8\% | 30.5\% | 30.5\% | 26.8\% |
| Rely on a spouse or partner to support you | QF9 | 15.6\% | 17.3\% | 13.0\% | 17.6\% | 13.8\% | 15.3\% | 15.4\% | 16.5\% | 13.9\% | 17.6\% | 16.7\% |
| Rely on your children or other family members to support you | QF9 | 5.4\% | 4.9\% | 3.9\% | 6.5\% | 13.8\% | 9.0\% | 5.6\% | 4.1\% | 5.0\% | 5.4\% | 6.6\% |
| Draw on your savings | QF9 | 57.2\% | 61.4\% | 59.2\% | 55.6\% | 27.6\% | 67.8\% | 54.9\% | 59.6\% | 57.2\% | 56.9\% | 58.0\% |
| Continue to work | QF9 | 52.3\% | 56.2\% | 52.5\% | 50.9\% | 39.7\% | 59.3\% | 52.5\% | 51.9\% | 51.4\% | 53.5\% | 52.5\% |
| From the revenues of a business that you own | QF9 | 18.1\% | 17.5\% | 19.3\% | 17.6\% | 17.2\% | 23.2\% | 17.5\% | 18.2\% | 16.7\% | 20.2\% | 18.3\% |
|  |  | Gender |  |  | Household Composition |  |  |  |  |  |  |  |
| Question | Ref | Female |  | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  | No partne no kids with relative | Other including house sharing couples |  |
| Draw a government pension/ old-age benefit | QF9 | 77.0\% |  | 77.2\% | 81.0\% | 79.1\% | 82.1\% |  | 76.6\% | 64.9\% |  | 55.9\% |
| Draw an occupational or workplace pension plan | QF9 | 59.3\% |  | 62.2\% | 47.7\% | 62.8\% | 70.1\% |  | 55.8\% | 57.5\% |  | 53.5\% |
| Draw a private pension plan | QF9 | 36.9\% |  | 40.6\% | 31.4\% | 40.9\% | 42.7\% |  | 40.3\% | 33.6\% |  | 40.9\% |
| Sell your financial assets (such as: stocks, bonds or mutual funds) | QF9 | 15.0\% |  | 23.7\% | 13.2\% | 18.7\% | 21.9\% |  | 18.2\% | 23.9\% |  | 31.5\% |
| Sell your non-financial assets (such as a car, property, art, jewels, antiques, etc.) | QF9 | 15.5\% |  | 21.6\% | 16.7\% | 13.5\% | 21.7\% |  | 15.6\% | 21.6\% |  | 32.3\% |
| From income generated by your financial or nonfinancial assets (such as dividends or rental income) | QF9 | 24.8\% |  | 33.2\% | 19.8\% | 29.4\% | 31.7\% |  | 28.6\% | 29.9\% |  | 45.7\% |
| Rely on a spouse or partner to support you | QF9 | 21.3\% |  | 11.8\% | 1.9\% | 23.9\% | 20.7\% |  | 2.6\% | 9.7\% |  | 11.0\% |
| Rely on your children or other family members to support you | QF9 | 5.0\% |  | 5.7\% | 5.8\% | 4.0\% | 4.3\% |  | 6.5\% | 9.7\% |  | 7.9\% |
| Draw on your savings | QF9 | 58.7\% |  | 56.2\% | 45.7\% | 58.4\% | 57.3\% |  | 50.6\% | 67.9\% |  | 69.3\% |
| Continue to work | QF9 | 47.6\% |  | 55.5\% | 39.9\% | 42.1\% | 60.4\% |  | 59.7\% | 60.4\% |  | 63.8\% |
| From the revenues of a business that you own | QF9 | 11.6\% |  | 22.5\% | 13.2\% | 16.5\% | 19.7\% |  | 22.1\% | 17.9\% |  | 25.2\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |

## Making Ends Meet

| Making Ends Meet QF11: Sometimes people find that their income does not quite cover their living expenses. In the last 12 months, has this happened to you, personally? (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | r 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Sometimes people find that their income does not quite cover their living expenses. In the last 12 months, has this happened to you, personally? | QF11 | 24.7\% | 19.5\% | 21.9\% | 30.3\% | 34.5\% | 35.0\% | 24.8\% | 23.9\% | 24.9\% | 22.2\% | 28.4\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |
| Sometimes people find that their income does not quite cover their living expenses. In the last 12 months, has this happened to you, personally? | QF11 | 26.9\% | 23.1\% | 26.4\% | 18.5\% |  | 23.4\% | 36.4\% |  | 19.4\% |  | couples |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | Total |  |  | ion |  |  | Age |  |  | Region |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Draw money out of savings or transfer savings into current account | QF12 | 24.6\% | 7.4\% | 6.0\% | 5.5\% | 1.7\% | 5.1\% | 4.7\% | 7.1\% | 5.4\% | 6.6\% | 7.0\% |
| Cut back on spending, spend less, do without, delay a planned expense | QF12 | 40.8\% | 7.1\% | 7.7\% | 13.1\% | 25.9\% | 11.3\% | 10.7\% | 9.4\% | 10.3\% | 9.2\% | 10.9\% |
| Sell something that you own | QF12 | 3.0\% | 0.5\% | 0.4\% | 1.2\% | 1.7\% | 0.6\% | 0.7\% | 0.6\% | 0.5\% | 0.6\% | 1.6\% |
| Work overtime, take an extra job, earn extra money | QF12 | 16.5\% | 4.4\% | 3.5\% | 5.0\% | 0.0\% | 13.0\% | 3.4\% | 4.9\% | 4.0\% | 4.6\% | 3.1\% |
| Claim support from the government | QF12 | 1.9\% | 0.0\% | 0.7\% | 0.4\% | 1.7\% | 0.0\% | 0.5\% | 0.2\% | 0.4\% | 0.2\% | 1.2\% |
| Ask for help from family, friends or the community | QF12 | 8.4\% | 1.4\% | 1.8\% | 3.2\% | 0.0\% | 4.0\% | 1.9\% | 1.9\% | 1.7\% | 1.8\% | 3.5\% |
| Borrow from family, friends or the community | QF12 | 14.9\% | 2.7\% | 2.1\% | 5.7\% | 6.9\% | 9.0\% | 4.1\% | 3.0\% | 4.1\% | 3.0\% | 3.5\% |
| Borrow from employer/salary advance | QF12 | 0.8\% | 0.0\% | 0.2\% | 0.4\% | 0.0\% | 0.0\% | 0.0\% | 0.4\% | 0.1\% | 0.4\% | 0.0\% |
| Pawn something that you own | QF12 | 0.5\% | 0.0\% | 0.2\% | 0.0\% | 1.7\% | 0.0\% | 0.0\% | 0.2\% | 0.3\% | 0.0\% | 0.0\% |
| Take a loan from your savings and loans clubs or other <informal savings club> | QF12 | 1.9\% | 0.0\% | 0.4\% | 0.8\% | 1.7\% | 1.7\% | 0.2\% | 1.1\% | 0.4\% | 0.4\% | 0.8\% |
| Use someone else's credit card | QF12 | 0.5\% | 0.0\% | 0.0\% | 0.2\% | 1.7\% | 0.6\% | 0.1\% | 0.2\% | 0.1\% | 0.0\% | 0.4\% |
| Take money out of a flexible mortgage account | QF12 | 0.3\% | 0.0\% | 0.0\% | 0.0\% | 1.7\% | 0.0\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.4\% |
| Apply for loan/withdrawal on pension fund | QF12 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Use authorised, arranged overdraft or line of credit | QF12 | 3.8\% | 1.6\% | 0.7\% | 0.6\% | 1.7\% | 0.6\% | 0.4\% | 1.7\% | 0.9\% | 0.6\% | 1.6\% |
| Use credit card for a cash advance or to pay bills/buy food | QF12 | 2.4\% | 0.8\% | 0.9\% | 0.0\% | 1.7\% | 1.1\% | 0.4\% | 0.6\% | 0.3\% | 1.2\% | 0.4\% |
| Take out a personal loan from a financial service provider (including bank, credit union or microfinance excluding fintech) | QF12 | 4.3\% | 1.1\% | 0.4\% | 2.0\% | 0.0\% | 1.1\% | 1.2\% | 1.3\% | 1.3\% | 1.0\% | 0.4\% |
| Take out a payday loan (wage/salary advance or smoothing) | QF12 | 0.5\% | 0.0\% | 0.0\% | 0.4\% | 0.0\% | 0.6\% | 0.1\% | 0.0\% | 0.3\% | 0.0\% | 0.0\% |
| Take out a loan from an informal provider/moneylender | QF12 | 0.8\% | 0.3\% | 0.2\% | 0.2\% | 0.0\% | 0.6\% | 0.2\% | 0.2\% | 0.3\% | 0.2\% | 0.0\% |
| Take an online loan (with fintech provider, excluding traditional banks and credit union) | QF12 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Use unauthorised overdraft | QF12 | 0.3\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% | 0.0\% | 0.0\% | 0.2\% | 0.0\% |
| Pay bills late; miss payments | QF12 | 5.1\% | 0.3\% | 0.9\% | 2.6\% | 0.0\% | 2.3\% | 1.3\% | 1.1\% | 1.2\% | 0.8\% | 2.3\% |
| Other | QF12 | 6.2\% | 2.2\% | 1.1\% | 1.8\% | 0.0\% | 2.8\% | 1.8\% | 0.9\% | 1.5\% | 1.4\% | 1.9\% |

Note: QF12 was only asked of respondents who responded "Yes" to QF11

Making Ends Meet QF12: What did you do to make ends meet the last time this happened? (\% Respondents Who Replied "Yes")

|  |  | Gender |  | Household Composition |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative | No partner no kids with relative | Other including house sharing couples |
| Draw money out of savings or transfer savings into current account | QF12 | 8.1\% | 4.7\% | 3.9\% | 3.7\% | 7.9\% | 11.7\% | 3.7\% | 9.4\% |
| Cut back on spending, spend less, do without, delay a planned expense | QF12 | 10.6\% | 9.7\% | 11.2\% | 8.2\% | 8.7\% | 13.0\% | 6.0\% | 21.3\% |
| Sell something that you own | QF12 | 0.2\% | 1.1\% | 0.4\% | 0.5\% | 1.0\% | 0.0\% | 2.2\% | 0.0\% |
| Work overtime, take an extra job, earn extra money | QF12 | 3.1\% | 4.7\% | 3.1\% | 2.2\% | 3.7\% | 1.3\% | 5.2\% | 13.4\% |
| Claim support from the government | QF12 | 0.3\% | 0.6\% | 1.2\% | 0.2\% | 0.4\% | 1.3\% | 0.0\% | 0.0\% |
| Ask for help from family, friends or the community | QF12 | 2.5\% | 1.8\% | 1.2\% | 0.5\% | 2.4\% | 3.9\% | 2.2\% | 6.3\% |
| Borrow from family, friends or the community | QF12 | 4.6\% | 3.0\% | 3.1\% | 2.7\% | 2.6\% | 7.8\% | 4.5\% | 8.7\% |
| Borrow from employer/salary advance | QF12 | 0.2\% | 0.2\% | 0.4\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.8\% |
| Pawn something that you own | QF12 | 0.0\% | 0.2\% | 0.4\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.0\% |
| Take a loan from your savings and loans clubs or other <informal savings club> | QF12 | 0.2\% | 0.7\% | 0.4\% | 0.5\% | 0.0\% | 1.3\% | 1.5\% | 0.8\% |
| Use someone else's credit card | QF12 | 0.2\% | 0.1\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.0\% | 0.8\% |
| Take money out of a flexible mortgage account | QF12 | 0.0\% | 0.1\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Apply for loan/withdrawal on pension fund | QF12 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Use authorised, arranged overdraft or line of credit | QF12 | 1.0\% | 0.9\% | 0.4\% | 0.7\% | 1.4\% | 1.3\% | 0.7\% | 0.8\% |
| Use credit card for a cash advance or to pay bills/buy food | QF12 | 1.0\% | 0.3\% | 0.4\% | 0.2\% | 0.8\% | 0.0\% | 0.0\% | 2.4\% |
| Take out a personal loan from a financial service provider (including bank, credit union or microfinance excluding fintech) | QF12 | 0.7\% | 1.3\% | 1.6\% | 0.5\% | 1.0\% | 1.3\% | 0.0\% | 3.1\% |
| Take out a payday loan (wage/salary advance or smoothing) | QF12 | 0.2\% | 0.1\% | 0.0\% | 0.0\% | 0.2\% | 0.0\% | 0.7\% | 0.0\% |
| Take out a loan from an informal provider/moneylender | QF12 | 0.2\% | 0.2\% | 0.0\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 1.6\% |
| Take an online loan (with fintech provider, excluding traditional banks and credit union) | QF12 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Use unauthorised overdraft | QF12 | 0.0\% | 0.1\% | 0.0\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.0\% |
| Pay bills late; miss payments | QF12 | 1.3\% | 1.2\% | 1.6\% | 0.7\% | 1.0\% | 1.3\% | 3.0\% | 1.6\% |
| Other | QF12 | 2.3\% | 1.0\% | 0.8\% | 1.5\% | 1.6\% | 5.2\% | 0.0\% | 2.4\% |
| Source: Indecon Analysis of Survey Data <br> Note: QF12 was only asked of respondents who responded "Yes" to QF11 |  |  |  |  |  |  |  |  |  |

Making Ends Meet QF13: If you lost your main source of income today, how long could you continue to cover your living expenses, without borrowing any money or moving house? (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | ( 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Less than a week | QF13 | 4.0\% | 1.9\% | 1.6\% | 6.3\% | 19.0\% | 6.8\% | 3.9\% | 3.8\% | 3.6\% | 4.4\% | 3.9\% |
| At least a week but not one month | QF13 | 8.2\% | 3.8\% | 5.8\% | 12.1\% | 17.2\% | 13.0\% | 9.2\% | 6.8\% | 7.4\% | 8.8\% | 8.2\% |
| At least one month but not three months | QF13 | 16.3\% | 13.2\% | 16.8\% | 17.4\% | 8.6\% | 29.9\% | 15.6\% | 16.9\% | 16.3\% | 14.8\% | 16.3\% |
| At least three months but not six months | QF13 | 19.6\% | 23.0\% | 20.3\% | 15.8\% | 8.6\% | 22.0\% | 18.4\% | 19.9\% | 19.1\% | 20.6\% | 15.6\% |
| Six months or more | QF13 | 51.8\% | 55.3\% | 53.2\% | 44.6\% | 39.7\% | 26.0\% | 49.9\% | 49.4\% | 49.8\% | 49.1\% | 53.3\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative | no Ot <br>  hou | Other including house sharing couples |
| Less than a week | QF13 | 3.8\% | 4.0\% | 7.8\% | 1.2\% |  | 3.3\% | 6.5\% |  | 4.5\% |  | 4.7\% |
| At least a week but not one month | QF13 | 9.4\% | 7.0\% | 7.0\% | 5.7\% |  | 6.5\% | 20.8\% |  | 9.7\% |  | 13.4\% |
| At least one month but not three months | QF13 | 17.4\% | 14.8\% | 14.7\% | 10.2\% |  | 16.9\% | 14.3\% |  | 24.6\% |  | 22.8\% |
| At least three months but not six months | QF13 | 18.7\% | 19.3\% | 14.0\% | 17.2\% |  | 21.9\% | 15.6\% |  | 20.1\% |  | 24.4\% |
| Six months or more | QF13 | 46.6\% | 52.4\% | 48.8\% $\quad 61.8 \%$ |  |  | 50.4\% | 40.3\% |  | 40.3\% |  | 31.5\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |

## Choosing and Using Financial Products

| Choosing and Using Financial Products QP1: Please can you tell me whether you have heard of any of these types of financial products? (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| A pension | QP1 | 97.6\% | 98.1\% | 98.4\% | 97.0\% | 91.4\% | 95.5\% | 97.8\% | 97.9\% | 97.1\% | 97.8\% | 98.8\% |
| An investment account that is linked to the stock market | QP1 | 71.9\% | 81.6\% | 75.1\% | 64.0\% | 48.3\% | 70.6\% | 73.2\% | 68.2\% | 72.8\% | 72.1\% | 68.9\% |
| A mortgage | QP1 | 95.5\% | 96.4\% | 96.8\% | 94.7\% | 82.8\% | 92.1\% | 95.4\% | 95.9\% | 94.8\% | 96.8\% | 94.9\% |
| A loan secured on property | QP1 | 81.3\% | 84.1\% | 82.5\% | 78.6\% | 75.9\% | 67.8\% | 81.9\% | 79.9\% | 80.2\% | 82.6\% | 81.7\% |
| An unsecured bank or credit union Ioan | QP1 | 82.7\% | 86.0\% | 82.8\% | 81.6\% | 70.7\% | 77.4\% | 82.4\% | 81.6\% | 81.8\% | 84.2\% | 82.5\% |
| Car finance such as hire purchase or PCP | QP1 | 87.0\% | 87.9\% | 89.1\% | 85.1\% | 75.9\% | 74.6\% | 88.0\% | 85.3\% | 84.3\% | 89.8\% | 89.1\% |
| A credit card | QP1 | 96.7\% | 98.9\% | 97.2\% | 95.6\% | 86.2\% | 98.3\% | 97.2\% | 95.7\% | 96.7\% | 96.2\% | 97.7\% |
| A current account | QP1 | 98.3\% | 98.6\% | 98.9\% | 98.2\% | 91.4\% | 96.6\% | 98.4\% | 97.9\% | 97.9\% | 98.4\% | 99.6\% |
| A savings account | QP1 | 97.7\% | 98.6\% | 98.2\% | 96.8\% | 93.1\% | 98.3\% | 97.6\% | 97.6\% | 97.2\% | 98.2\% | 98.1\% |
| A microfinance loan | QP1 | 31.1\% | 44.4\% | 34.0\% | 19.6\% | 19.0\% | 23.7\% | 31.0\% | 31.2\% | 33.3\% | 29.7\% | 27.2\% |
| Insurance | QP1 | 96.3\% | 98.4\% | 97.7\% | 94.5\% | 84.5\% | 97.7\% | 96.5\% | 95.5\% | 95.6\% | 97.4\% | 96.1\% |
| Stocks and shares | QP1 | 91.2\% | 95.3\% | 92.5\% | 88.5\% | 75.9\% | 91.0\% | 91.3\% | 91.2\% | 90.5\% | 92.0\% | 91.4\% |
| Bonds | QP1 | 85.4\% | 87.9\% | 86.9\% | 83.4\% | 74.1\% | 78.0\% | 85.7\% | 84.4\% | 84.9\% | 85.8\% | 86.0\% |
| A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) | QP1 | 79.5\% | 84.7\% | 82.3\% | 76.4\% | 46.6\% | 77.4\% | 81.0\% | 77.1\% | 78.4\% | 80.2\% | 81.3\% |
| Crypto-assets (e.g. NFTs and Crypto currencies) | QP1 | 79.7\% | 85.8\% | 85.5\% | 72.7\% | 46.6\% | 90.4\% | 81.7\% | 76.7\% | 82.5\% | 75.6\% | 79.8\% |
| Financial products labelled as sustainable, or "ESG", or "green" | QP1 | 42.7\% | 54.0\% | 45.9\% | 33.9\% | 19.0\% | 45.8\% | 41.0\% | 42.1\% | 46.7\% | 37.5\% | 40.9\% |
| Buy Now Pay Later (BNPL) - a short term lending agreement offered at the time of purchase, typically online (e.g. Klarna or Humm) | QP1 | 71.4\% | 73.4\% | 72.5\% | 71.3\% | 50.0\% | 68.9\% | 72.0\% | 71.4\% | 71.2\% | 70.9\% | 73.2\% |

Choosing and Using Financial Products QP1: Please can you tell me whether you have heard of any of these types of financial products? (\% Respondents Who Replied "Yes")

| Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gender |  | Household Composition |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative | No partner no kids with relative | Other including house sharing couples |
| A pension | QP1 | 97.4\% | 97.8\% | 96.9\% | 97.8\% | 98.8\% | 100.0\% | 97.0\% | 92.9\% |
| An investment account that is linked to the stock market | QP1 | 66.1\% | 75.7\% | 67.1\% | 73.8\% | 76.0\% | 66.2\% | 64.9\% | 70.1\% |
| A mortgage | QP1 | 96.4\% | 94.9\% | 91.1\% | 96.5\% | 98.2\% | 96.1\% | 94.0\% | 91.3\% |
| A loan secured on property | QP1 | 79.0\% | 82.9\% | 79.5\% | 83.3\% | 86.0\% | 83.1\% | 69.4\% | 70.9\% |
| An unsecured bank or credit union loan | QP1 | 82.0\% | 83.3\% | 80.2\% | 83.0\% | 88.4\% | 85.7\% | 76.1\% | 69.3\% |
| Car finance such as hire purchase or PCP | QP1 | 86.8\% | 87.1\% | 82.6\% | 89.0\% | 92.1\% | 93.5\% | 79.9\% | 72.4\% |
| A credit card | QP1 | 97.7\% | 96.0\% | 93.8\% | 97.0\% | 97.8\% | 100.0\% | 95.5\% | 96.1\% |
| A current account | QP1 | 99.0\% | 97.9\% | 96.5\% | 98.5\% | 99.6\% | 100.0\% | 97.8\% | 96.1\% |
| A savings account | QP1 | 97.7\% | 97.7\% | 95.7\% | 98.0\% | 98.2\% | 97.4\% | 98.5\% | 97.6\% |
| A microfinance loan | QP1 | 25.6\% | 34.7\% | 27.5\% | 31.9\% | 33.9\% | 27.3\% | 28.4\% | 29.9\% |
| Insurance | QP1 | 95.7\% | 96.7\% | 92.2\% | 96.3\% | 98.4\% | 97.4\% | 97.8\% | 93.7\% |
| Stocks and shares | QP1 | 88.6\% | 93.0\% | 89.1\% | 89.8\% | 94.9\% | 92.2\% | 88.1\% | 87.4\% |
| Bonds | QP1 | 82.6\% | 87.2\% | 86.8\% | 84.8\% | 87.2\% | 90.9\% | 81.3\% | 78.0\% |
| A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) | QP1 | 77.0\% | 81.2\% | 71.7\% | 78.6\% | 82.9\% | 87.0\% | 82.8\% | 77.2\% |
| Crypto-assets (e.g. NFTs and Crypto currencies) | QP1 | 76.7\% | 81.7\% | 69.4\% | 79.1\% | 84.1\% | 83.1\% | 82.1\% | 81.1\% |
| Financial products labelled as sustainable, or "ESG", or "green" | QP1 | 37.0\% | 46.4\% | 41.9\% | 41.6\% | 45.5\% | 37.7\% | 36.6\% | 45.7\% |
| Buy Now Pay Later (BNPL) - a short term lending agreement offered at the time of purchase, typically online (e.g. Klarna or Humm) | QP1 | 70.2\% | 72.2\% | 66.7\% | 68.3\% | 74.8\% | 80.5\% | 72.4\% | 70.9\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |

Choosing and Using Financial Products QP2: And now can you tell me whether you personally or jointly currently hold any of these types of products?
(\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| A pension | QP2 | 72.7\% | 81.6\% | 76.4\% | 58.4\% | 62.1\% | 32.2\% | 71.0\% | 71.4\% | 69.7\% | 71.7\% | 73.2\% |
| An investment account that is linked to the stock market | QP2 | 24.8\% | 26.6\% | 21.2\% | 9.1\% | 6.9\% | 15.3\% | 18.5\% | 16.0\% | 18.5\% | 18.2\% | 15.2\% |
| A mortgage | QP2 | 33.7\% | 39.2\% | 39.6\% | 22.4\% | 3.4\% | 4.5\% | 32.8\% | 32.5\% | 33.5\% | 29.5\% | 33.5\% |
| A loan secured on property | QP2 | 8.7\% | 7.9\% | 7.2\% | 6.5\% | 5.2\% | 2.3\% | 7.9\% | 6.6\% | 6.3\% | 8.4\% | 6.6\% |
| An unsecured bank or credit union Ioan | QP2 | 19.7\% | 17.3\% | 17.2\% | 15.4\% | 10.3\% | 12.4\% | 17.3\% | 16.5\% | 15.7\% | 16.4\% | 17.9\% |
| Car finance such as hire purchase or PCP | QP2 | 16.1\% | 12.9\% | 15.9\% | 13.9\% | 5.2\% | 4.5\% | 14.8\% | 13.9\% | 11.4\% | 16.8\% | 16.3\% |
| A credit card | QP2 | 59.5\% | 67.7\% | 60.8\% | 50.1\% | 29.3\% | 31.6\% | 56.5\% | 58.8\% | 56.4\% | 59.1\% | 57.6\% |
| A current account | QP2 | 94.2\% | 95.1\% | 95.4\% | 90.7\% | 69.0\% | 88.7\% | 93.0\% | 92.1\% | 90.9\% | 92.4\% | 98.1\% |
| A savings account | QP2 | 79.7\% | 84.1\% | 82.7\% | 72.5\% | 43.1\% | 75.1\% | 77.2\% | 77.8\% | 77.8\% | 79.4\% | 75.1\% |
| A microfinance loan | QP2 | 1.5\% | 0.8\% | 0.5\% | 0.2\% | 0.0\% | 0.0\% | 0.5\% | 0.4\% | 0.7\% | 0.4\% | 0.0\% |
| Insurance | QP2 | 83.4\% | 89.6\% | 85.1\% | 71.3\% | 56.9\% | 61.6\% | 79.8\% | 81.4\% | 78.6\% | 81.4\% | 82.9\% |
| Stocks and shares | QP2 | 29.1\% | 39.2\% | 29.4\% | 16.4\% | 8.6\% | 19.2\% | 26.9\% | 24.8\% | 27.7\% | 26.3\% | 23.3\% |
| Bonds | QP2 | 16.1\% | 18.1\% | 14.5\% | 11.1\% | 3.4\% | 4.5\% | 13.9\% | 13.5\% | 13.9\% | 14.2\% | 12.5\% |
| A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) | QP2 | 23.1\% | 20.3\% | 21.4\% | 15.2\% | 5.2\% | 18.1\% | 20.4\% | 16.2\% | 21.4\% | 14.2\% | 17.5\% |
| Crypto-assets (e.g. NFTs and Crypto currencies) | QP2 | 9.8\% | 9.9\% | 7.9\% | 7.1\% | 1.7\% | 12.4\% | 7.8\% | 7.5\% | 9.4\% | 6.8\% | 5.4\% |
| Financial products labelled as sustainable, or "ESG", or "green" | QP2 | 9.3\% | 5.5\% | 5.3\% | 2.0\% | 0.0\% | 3.4\% | 3.8\% | 3.8\% | 4.3\% | 3.8\% | 3.5\% |
| Buy Now Pay Later (BNPL) - a short term lending agreement offered at the time of purchase, typically online (e.g. Klarna or Humm) | QP2 | 4.1\% | 1.6\% | 3.3\% | 3.8\% | 0.0\% | 4.5\% | 2.9\% | 3.6\% | 2.8\% | 3.6\% | 1.9\% |

## Source: Indecon Analysis of Survey Data

Note: Note: QP2 was only asked of respondents who responded "Yes" to QP1

| Choosing and Using Financial Products QP2: And now can you tell me whether you personally or jointly currently hold any of these types of products? (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gender |  | Household Composition |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative | No partner no kids with relative | Other including house sharing couples |
| A pension | QP2 | 69.4\% | 71.9\% | 70.9\% | 78.1\% | 79.7\% | 62.3\% | 50.0\% | 40.9\% |
| An investment account that is linked to the stock market | QP2 | 14.9\% | 19.7\% | 10.9\% | 23.2\% | 19.1\% | 18.2\% | 11.9\% | 15.7\% |
| A mortgage | QP2 | 29.9\% | 33.6\% | 19.8\% | 27.4\% | 54.9\% | 27.3\% | 7.5\% | 10.2\% |
| A loan secured on property | QP2 | 4.6\% | 8.7\% | 4.3\% | 5.5\% | 11.4\% | 3.9\% | 4.5\% | 4.7\% |
| An unsecured bank or credit union loan | QP2 | 15.4\% | 16.9\% | 14.3\% | 12.5\% | 20.3\% | 20.8\% | 16.4\% | 13.4\% |
| Car finance such as hire purchase or PCP | QP2 | 11.6\% | 15.6\% | 6.6\% | 13.2\% | 21.1\% | 15.6\% | 10.4\% | 6.3\% |
| A credit card | QP2 | 58.2\% | 57.0\% | 53.5\% | 69.3\% | 61.8\% | 53.2\% | 32.8\% | 39.4\% |
| A current account | QP2 | 93.4\% | 92.1\% | 88.0\% | 96.0\% | 95.9\% | 89.6\% | 88.1\% | 85.0\% |
| A savings account | QP2 | 80.7\% | 75.9\% | 68.6\% | 83.3\% | 81.7\% | 63.6\% | 76.1\% | 74.8\% |
| A microfinance loan | QP2 | 0.2\% | 0.7\% | 0.4\% | 0.2\% | 0.8\% | 0.0\% | 0.0\% | 0.8\% |
| Insurance | QP2 | 79.3\% | 80.8\% | 72.1\% | 84.3\% | 90.7\% | 77.9\% | 64.2\% | 60.6\% |
| Stocks and shares | QP2 | 20.3\% | 30.6\% | 21.3\% | 28.7\% | 32.9\% | 18.2\% | 16.4\% | 20.5\% |
| Bonds | QP2 | 15.9\% | 12.4\% | 12.0\% | 17.7\% | 14.4\% | 11.7\% | 5.2\% | 12.6\% |
| A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) | QP2 | 15.2\% | 20.4\% | 14.7\% | 19.0\% | 20.1\% | 15.6\% | 17.9\% | 18.9\% |
| Crypto-assets (e.g. NFTs and Crypto currencies) | QP2 | 4.0\% | 10.5\% | 4.3\% | 8.0\% | 7.7\% | 5.2\% | 10.4\% | 14.2\% |
| Financial products labelled as sustainable, or "ESG", or "green" | QP2 | 2.6\% | 4.9\% | 1.9\% | 4.5\% | 5.5\% | 2.6\% | 3.0\% | 2.4\% |
| Buy Now Pay Later (BNPL) - a short term lending agreement offered at the time of purchase, typically online (e.g. Klarna or Humm) | QP2 | 2.8\% | 3.0\% | 3.1\% | 1.5\% | 3.0\% | 5.2\% | 4.5\% | 3.9\% |
| Source: Indecon Analysis of Survey Data Note: QP2 was only asked of respondents | vho re | ded "Yes" |  |  |  |  |  |  |  |

Choosing and Using Financial Products QP3: And in the last two years, which of the following types of financial products have you chosen personally or jointly whether or not you still hold them? (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| A pension | QP3 | 25.0\% | 29.0\% | 28.5\% | 18.8\% | 18.8\% | 20.9\% | 26.1\% | 25.9\% | 25.4\% | 25.5\% | 22.6\% |
| An investment account that is linked to the stock market | QP3 | 8.2\% | 12.9\% | 9.8\% | 3.8\% | 3.8\% | 11.9\% | 8.6\% | 7.3\% | 8.4\% | 9.0\% | 6.2\% |
| A mortgage | QP3 | 9.8\% | 12.1\% | 13.3\% | 5.3\% | 5.3\% | 2.8\% | 9.8\% | 9.2\% | 11.4\% | 7.8\% | 8.9\% |
| A loan secured on property | QP3 | 2.0\% | 1.9\% | 1.8\% | 2.6\% | 2.6\% | 1.1\% | 2.5\% | 1.7\% | 1.6\% | 2.8\% | 1.6\% |
| An unsecured bank or credit union loan | QP3 | 10.4\% | 11.2\% | 11.2\% | 9.3\% | 9.3\% | 9.0\% | 11.9\% | 8.8\% | 10.2\% | 10.6\% | 10.5\% |
| Car finance such as hire purchase or PCP | QP3 | 9.8\% | 9.3\% | 11.2\% | 9.3\% | 9.3\% | 3.4\% | 10.5\% | 9.4\% | 7.6\% | 12.4\% | 10.9\% |
| A credit card | QP3 | 20.4\% | 22.7\% | 21.9\% | 18.6\% | 18.6\% | 23.2\% | 19.9\% | 20.5\% | 20.3\% | 20.2\% | 21.0\% |
| A current account | QP3 | 35.3\% | 35.6\% | 34.7\% | 37.2\% | 37.2\% | 51.4\% | 34.8\% | 35.3\% | 36.4\% | 32.5\% | 37.4\% |
| A savings account | QP3 | 29.6\% | 31.2\% | 30.3\% | 29.5\% | 29.5\% | 47.5\% | 29.1\% | 30.1\% | 32.7\% | 27.7\% | 24.5\% |
| A microfinance loan | QP3 | 0.3\% | 0.8\% | 0.0\% | 0.2\% | 0.2\% | 0.0\% | 0.4\% | 0.2\% | 0.4\% | 0.2\% | 0.0\% |
| Insurance | QP3 | 48.6\% | 56.2\% | 51.7\% | 42.6\% | 42.6\% | 48.0\% | 49.9\% | 46.8\% | 46.2\% | 49.3\% | 54.1\% |
| Stocks and shares | QP3 | 11.7\% | 17.3\% | 14.4\% | 5.5\% | 5.5\% | 15.8\% | 10.9\% | 12.2\% | 13.0\% | 11.0\% | 9.3\% |
| Bonds | QP3 | 4.5\% | 5.2\% | 5.4\% | 3.4\% | 3.4\% | 1.7\% | 4.2\% | 5.3\% | 4.3\% | 4.6\% | 4.7\% |
| A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) | QP3 | 10.6\% | 13.7\% | 11.6\% | 8.7\% | 8.7\% | 13.6\% | 11.9\% | 8.8\% | 12.4\% | 8.6\% | 9.3\% |
| Crypto-assets (e.g. NFTs and Crypto currencies) | QP3 | 6.0\% | 7.4\% | 5.6\% | 6.1\% | 6.1\% | 9.6\% | 5.8\% | 5.3\% | 7.1\% | 5.0\% | 4.7\% |
| Financial products labelled as sustainable, or "ESG", or "green" | QP3 | 2.5\% | 3.6\% | 3.7\% | 0.8\% | 0.8\% | 2.3\% | 2.4\% | 2.4\% | 2.9\% | 2.2\% | 1.9\% |
| Buy Now Pay Later (BNPL) - a short term lending agreement offered at the time of purchase, typically online (e.g. Klarna or Humm) | QP3 | 2.2\% | 1.4\% | 2.3\% | 3.0\% | 3.0\% | 4.0\% | 1.9\% | 3.0\% | 2.0\% | 2.8\% | 1.6\% |

## Source: Indecon Analysis of Survey Data

Note: QP3 was only asked of respondents who responded "Yes" to QP1
Note: Respondents were prompted as follows "Please do not include products that were renewed automatically"

Choosing and Using Financial Products QP3: And in the last two years, which of the following types of financial products have you chosen personally or

| jointly whether or not you still hold them? (\% Respondents Who Replied "Yes") |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Humm)

## Source: Indecon Analysis of Survey Data

## Note: QP3 was only asked of respondents who responded "Yes" to QP1

Note: Respondents were prompted as follows "Please do not include products that were renewed automatically"

Choosing and Using Financial Products QP4: Which of these did you choose most recently? (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| A pension | QP4 | 6.8\% | 3.6\% | 3.9\% | 3.0\% | 0.0\% | 4.5\% | 3.4\% | 4.1\% | 4.6\% | 1.4\% | 3.5\% |
| An investment account that is linked to the stock market | QP4 | 3.4\% | 3.3\% | 1.8\% | 0.6\% | 0.0\% | 3.4\% | 2.2\% | 1.1\% | 1.6\% | 1.6\% | 1.9\% |
| A mortgage | QP4 | 4.3\% | 2.7\% | 3.2\% | 0.8\% | 0.0\% | 0.6\% | 2.2\% | 2.6\% | 2.0\% | 2.4\% | 1.9\% |
| A loan secured on property | QP4 | 0.9\% | 0.3\% | 0.4\% | 0.8\% | 0.0\% | 0.0\% | 0.5\% | 0.4\% | 0.7\% | 0.2\% | 0.4\% |
| An unsecured bank or credit union loan | QP4 | 6.8\% | 3.0\% | 3.9\% | 3.2\% | 1.7\% | 2.3\% | 3.8\% | 3.2\% | 3.6\% | 2.8\% | 3.5\% |
| Car finance such as hire purchase or PCP | QP4 | 6.1\% | 3.0\% | 3.5\% | 2.6\% | 1.7\% | 1.1\% | 2.5\% | 3.8\% | 1.7\% | 4.4\% | 3.9\% |
| A credit card | QP4 | 8.3\% | 4.1\% | 3.7\% | 4.6\% | 3.4\% | 6.8\% | 3.4\% | 5.1\% | 4.0\% | 4.2\% | 3.9\% |
| A current account | QP4 | 14.9\% | 7.4\% | 6.5\% | 7.7\% | 10.3\% | 12.4\% | 7.3\% | 7.1\% | 6.7\% | 7.4\% | 8.9\% |
| A savings account | QP4 | 8.7\% | 3.6\% | 4.4\% | 5.0\% | 1.7\% | 10.7\% | 4.5\% | 3.8\% | 4.6\% | 4.0\% | 3.9\% |
| A microfinance loan | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Insurance | QP4 | 31.8\% | 19.2\% | 16.5\% | 12.9\% | 8.6\% | 16.9\% | 15.3\% | 15.2\% | 15.4\% | 14.2\% | 18.7\% |
| Stocks and shares | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Bonds | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) | QP4 | 5.6\% | 2.2\% | 3.9\% | 2.2\% | 0.0\% | 2.8\% | 2.8\% | 3.0\% | 3.5\% | 2.8\% | 0.4\% |
| Crypto-assets (e.g. NFTs and Crypto currencies) | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Financial products labelled as sustainable, or "ESG", or "green" | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Buy Now Pay Later (BNPL) - a short term lending agreement offered at the time of purchase, typically online (e.g. Klarna or Humm) | QP4 | 2.4\% | 0.8\% | 1.9\% | 0.8\% | 0.0\% | 2.8\% | 1.2\% | 1.3\% | 1.2\% | 1.2\% | 1.2\% |

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Source: Indecon Analysis of Survey Data
Note: QP4 was only asked of respondents who responded "Yes" to more than one product in in QP3 out of i) a pension, ii) an investment account that is linked to the stock market, iii) a mortgage, iv) a loan secured on property, v) an unsecured bank or credit union loan, vi) car finance such as hire purchase or PCP, vii) a credit card, viii) a current account, ix) a savings account, x) a microfinance loan, xi) insurance or xii) A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards)

|  |  | Gender |  | Household Composition |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative | No partner no kids with relative | Other including house sharing couples |
| A pension | QP4 | 3.8\% | 3.0\% | 1.9\% | 3.5\% | 3.1\% | 1.3\% | 7.5\% | 3.1\% |
| An investment account that is linked to the stock market | QP4 | 2.3\% | 1.1\% | 0.4\% | 2.5\% | 1.2\% | 1.3\% | 2.2\% | 3.1\% |
| A mortgage | QP4 | 2.0\% | 2.2\% | 0.8\% | 2.2\% | 3.3\% | 2.6\% | 0.7\% | 0.8\% |
| A loan secured on property | QP4 | 0.5\% | 0.4\% | 0.0\% | 0.7\% | 0.6\% | 0.0\% | 0.7\% | 0.0\% |
| An unsecured bank or credit union loan | QP4 | 3.8\% | 3.0\% | 3.1\% | 1.2\% | 4.7\% | 5.2\% | 3.0\% | 3.9\% |
| Car finance such as hire purchase or PCP | QP4 | 2.0\% | 3.6\% | 2.3\% | 3.0\% | 4.3\% | 1.3\% | 2.2\% | 0.8\% |
| A credit card | QP4 | 3.1\% | 4.7\% | 3.1\% | 5.0\% | 2.8\% | 3.9\% | 3.0\% | 9.4\% |
| A current account | QP4 | 7.9\% | 6.9\% | 9.7\% | 5.2\% | 5.7\% | 9.1\% | 11.9\% | 9.4\% |
| A savings account | QP4 | 5.6\% | 3.3\% | 3.1\% | 3.5\% | 3.5\% | 1.3\% | 9.7\% | 7.9\% |
| A microfinance loan | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Insurance | QP4 | 13.7\% | 16.8\% | 10.1\% | 16.2\% | 19.1\% | 13.0\% | 16.4\% | 11.0\% |
| Stocks and shares | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Bonds | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) | QP4 | 2.1\% | 3.1\% | 3.1\% | 2.2\% | 3.1\% | 2.6\% | 3.0\% | 1.6\% |
| Crypto-assets (e.g. NFTs and Crypto currencies) | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Financial products labelled as sustainable, or "ESG", or "green" | QP4 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Buy Now Pay Later (BNPL) - a short term lending agreement offered at the time of purchase, typically online (e.g. Klarna or Humm) | QP4 | 1.2\% | 1.2\% | 1.2\% | 0.7\% | 1.2\% | 2.6\% | 1.5\% | 1.6\% |
| Source: Indecon Analysis of Survey Data <br> Note: QP4 was only asked of respondents who responded "Yes" to more than one product in in QP3 out of i) a pension, ii) an investment account that is linked to the stock market, iii) a mortgage, iv) a loan secured on property, $v$ ) an unsecured bank or credit union loan, vi) car finance such as hire purchase or PCP, vii) a credit card, viii) a current account, ix) a savings account, $x$ ) a microfinance loan, xi) insurance or xii) A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) |  |  |  |  |  |  |  |  |  |

Choosing and Using Financial Products QP5: And which of the following statements best describes how you made your most recent choice? (\%
Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| I considered several options from different companies before making my decision | QP5 | 53.6\% | 46.6\% | 39.4\% | 29.7\% | 12.1\% | 41.8\% | 36.6\% | 37.0\% | 35.5\% | 36.7\% | 40.9\% |
| I considered various options from one company | QP5 | 11.1\% | 9.0\% | 9.1\% | 5.1\% | 6.9\% | 8.5\% | 8.1\% | 8.1\% | 7.6\% | 7.8\% | 7.4\% |
| I didn't consider any other options at all | QP5 | 23.4\% | 11.0\% | 16.6\% | 19.0\% | 17.2\% | 21.5\% | 16.0\% | 16.2\% | 16.2\% | 17.6\% | 12.8\% |
| I looked around but there were no other options to consider | QP5 | 11.8\% | 6.3\% | 7.7\% | 10.5\% | 3.4\% | 9.0\% | 7.8\% | 8.8\% | 7.8\% | 8.4\% | 8.6\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent doe not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |  |
| I considered several options from different companies before making my decision | QP5 | 34.5\% | 38.3\% | 22.9\% | 35.7\% | 44.1\% | 37.7\% |  |  | 38.1\% | 37.8\% |  |
| I considered various options from one company | QP5 | 8.1\% | 7.3\% | 4.3\% | 6.7\% | 9.6\% | 3.9\% |  |  | 11.2\% | 7.9\% |  |
| I didn't consider any other options at all | QP5 | 18.2\% | 14.6\% | 17.1\% | 15.0\% | 14.4\% | 22.1\% |  |  | 21.6\% | 15.0\% |  |
| I looked around but there were no other options to consider | QP5 | 7.9\% | 8.2\% | 10.9\% | 7.2\% | 6.5\% | 10.4\% |  |  | 8.2\% | 10.2\% |  |

Source: Indecon Analysis of Survey Data
Source: Indecon Analysis of Survey Data
Note: QP5 was only asked of respondents who responded "Yes" to more than one product in in QP3 out of i) a pension, ii) an investment account that is linked to the stock market, iii) a mortgage, iv) a loan secured on property, v) an unsecured bank or credit union loan, vi) car finance such as hire purchase or PCP, vii) a credit card, viii) a current account, ix) a savings account, x) a microfinance loan, xi) insurance or xii) A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards)

Choosing and Using Financial Products QP6: And still thinking about the time when you made your most recent choice, do any of these statements apply? (\% Respondents Who Replied "Yes")

| Question | Ref | Total <br> Yes (\%) | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Posttertiary | Tertiary | Secondary | Primary or none | r\|rer | 30-59 | 60+ | East and Midland | Southern | Western |
| It was important for me to have a quick decision from the company | QP6 | 36.8\% | 42.5\% | 41.3\% | 30.3\% | 15.5\% | 46.3\% | 37.0\% | 36.3\% | 36.8\% | 35.5\% | 39.3\% |
| I trusted the company providing the product | QP6 | 56.9\% | 61.9\% | 60.8\% | 52.5\% | 29.3\% | 70.6\% | 58.5\% | 54.5\% | 55.8\% | 59.5\% | 54.9\% |
| I had already used other financial products from this company when I made this choice | QP6 | 38.3\% | 41.4\% | 41.7\% | 34.1\% | 25.9\% | 34.5\% | 38.5\% | 40.2\% | 34.9\% | 40.7\% | 43.2\% |
| I had not heard of this company before I chose this product | QP6 | 7.0\% | 8.8\% | 6.5\% | 6.9\% | 1.7\% | 9.0\% | 7.6\% | 5.3\% | 8.3\% | 6.4\% | 4.3\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative | no Oth <br> ho | Other including house sharing couples |
| It was important for me to have a quick decision from the company | QP6 | 39.2\% | 35.1\% | 32.6\% | 29.9\% |  | 42.7\% | 33.8\% |  | 41.0\% |  | 40.9\% |
| I trusted the company providing the product | QP6 | 58.2\% | 55.9\% | 44.2\% | 51.1\% |  | 62.2\% | 62.3\% |  | 69.4\% |  | 63.0\% |
| I had already used other financial products from this company when I made this choice | QP6 | 37.9\% | 38.5\% | 29.1\% | 37.7\% |  | 44.9\% | 42.9\% |  | 35.8\% |  | 32.3\% |
| I had not heard of this company before I chose this product | QP6 | 6.8\% | 7.0\% | 5.0\% | 7.7\% |  | 6.3\% | 9.1\% |  | 9.0\% |  | 7.9\% |
| Source: Indecon Analysis of Survey Data <br> Note: QP5 was only asked of respondents who responded "Yes" to more than one product in in QP3 out of i) a pension, ii) an investment account that is linked to the stock market, iii) a mortgage, iv) a loan secured on property, v) an unsecured bank or credit union loan, vi) car finance such as hire purchase or PCP, vii) a credit card, viii) a current account, ix) a savings account, $x$ ) a microfinance loan, xi) insurance or xii) A prepaid debit card/ payment card not directly linked to a bank account (e.g. An Post prepaid, All Go cards) |  |  |  |  |  |  |  |  |  |  |  |  |




## Source: Indecon Analysis of Survey Dat

Note: QP8 was only asked of respondents who responded "Yes" to QD14

Choosing and Using Financial Products QP9: In the last 12 months, how often have you checked the balance and transactions of my bank account online (\% Respondents Who Replied "Yes")

| Question | Ref | Total <br> Yes (\%) | Education |  |  |  | Age |  |  | Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern |  | Western |
| Never | QP9 | 7.1\% | 3.6\% | 2.5\% | 11.9\% | 25.9\% | 1.1\% | 6.4\% | 7.1\% | 6.4\% | 7.4\% |  | 6.6\% |
| Sometimes | QP9 | 8.3\% | 6.6\% | 6.7\% | 9.9\% | 8.6\% | 5.6\% | 7.9\% | 7.9\% | 6.6\% | 9.0\% |  | 9.7\% |
| Often | QP9 | 28.1\% | 27.4\% | 28.7\% | 25.7\% | 10.3\% | 29.4\% | 24.8\% | 28.4\% | 27.3\% | 25.0\% |  | 28.4\% |
| Very often | QP9 | 56.5\% | 61.4\% | 60.4\% | 45.1\% | 19.0\% | 61.6\% | 55.3\% | 53.2\% | 55.2\% | 52.7\% |  | 51.8\% |
|  |  |  |  |  |  |  | Househo | Compo |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alo | Coupl live | no kids one | Couple with kids (any age) | Lone no | ent does with tive | No partn kids w relati |  |  | including se sharing couples |
| Never | QP9 | 6.6\% | 6.9\% | 13.6\% |  |  | 4.1\% |  | 4\% | 5.2\% |  |  | 3.9\% |
| Sometimes | QP9 | 8.4\% | 7.6\% | 5.4\% |  |  | 9.3\% |  | \% | 6.0\% |  |  | 9.4\% |
| Often | QP9 | 25.0\% | 27.8\% | 25.2\% |  |  | 27.6\% |  | 7\% | 31.3\% |  |  | 30.7\% |
| Very often | QP9 | 56.0\% | 52.2\% | 39.9\% |  |  | 58.3\% |  | 5\% | 50.7\% |  |  | 54.3\% |

Source: Indecon Analysis of Survey Data
Note: QP9 was only asked of respondents who responded "Yes" to QD14

Choosing and Using Financial Products QP9: In the last 12 months, how often have you recharged a pre-paid card online (\% Respondents Who Replied
"Yes")


Source: Indecon Analysis of Survey Data
Note: QP9 was only asked of respondents who responded "Yes" to QD14

Choosing and Using Financial Products QP9: In the last 12 months, how often have you paid bills online? (\% Respondents Who Replied "Yes")

| Question | Ref | Total Yes (\%) | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Posttertiary | Tertiary | Secondary | Primary or none | r 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Never | QP9 | 16.4\% | 9.9\% | 11.4\% | 21.6\% | 43.1\% | 14.7\% | 14.8\% | 17.1\% | 14.9\% | 15.4\% | 18.3\% |
| Sometimes | QP9 | 19.0\% | 18.1\% | 17.0\% | 19.8\% | 8.6\% | 18.1\% | 17.9\% | 16.9\% | 15.5\% | 18.8\% | 24.1\% |
| Often | QP9 | 31.8\% | 26.6\% | 36.4\% | 28.9\% | 5.2\% | 35.6\% | 29.3\% | 31.4\% | 30.0\% | 31.9\% | 27.6\% |
| Very often | QP9 | 32.7\% | 44.4\% | 33.1\% | 22.4\% | 6.9\% | 28.8\% | 32.2\% | 31.0\% | 34.9\% | 28.1\% | 25.7\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative | no Oth <br> hou  | Other including house sharing couples |
| Never | QP9 | 15.4\% | 15.8\% | 20.9\% | 14.7\% |  | 11.2\% | 20.8\% |  | 18.7\% |  | 18.9\% |
| Sometimes | QP9 | 18.0\% | 18.2\% | 17.4\% | 15.0\% |  | 20.7\% | 19.5\% |  | 20.9\% | 15.0\% |  |
| Often | QP9 | 30.6\% | 29.8\% | 22.1\% | 33.2\% |  | 32.1\% | 26.0\% |  | 28.4\% |  | 34.6\% |
| Very often | QP9 | 32.2\% | 30.4\% | 23.6\% | 32.9\% |  | 35.2\% | 31.2\% |  | 25.4\% |  | 29.9\% |
| Source: Indecon Analysis of Survey Data <br> Note: QP9 was only asked of respondents who responded "Yes" to QD14 |  |  |  |  |  |  |  |  |  |  |  |  |

Choosing and Using Financial Products QP9: In the last 12 months, how often have you bought goods and services online (\% Respondents Who Replied "Yes")

| Question | Ref | Total |  |  | ation |  |  | Age |  |  | Region |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | r\| 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Never | QP9 | 13.2\% | 4.7\% | 6.5\% | 21.6\% | 43.1\% | 6.8\% | 12.4\% | 13.0\% | 11.5\% | 12.6\% | 15.2\% |
| Sometimes | QP9 | 27.7\% | 24.1\% | 27.8\% | 27.7\% | 6.9\% | 16.9\% | 25.7\% | 26.5\% | 24.0\% | 28.7\% | 28.4\% |
| Often | QP9 | 31.7\% | 31.5\% | 34.7\% | 26.5\% | 10.3\% | 40.1\% | 31.2\% | 27.8\% | 29.3\% | 30.3\% | 31.9\% |
| Very often | QP9 | 27.4\% | 38.6\% | 29.1\% | 16.4\% | 3.4\% | 33.3\% | 25.0\% | 29.1\% | 30.4\% | 22.4\% | 20.6\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |
| Never | QP9 | 10.9\% | 13.6\% |  | 15.7\% |  | 8.1\% | 19.5\% |  | 10.4\% |  | 6.3\% |
| Sometimes | QP9 | 26.8\% | 26.1\% | 32.6\% | 26.9\% |  | 25.0\% | 22.1\% |  | 21.6\% |  | 24.4\% |
| Often | QP9 | 28.6\% | 31.1\% | 17.4\% | 28.4\% |  | 35.0\% | 36.4\% |  | 29.9\% |  | 37.8\% |
| Very often | QP9 | 29.8\% | 23.5\% | 15.9\% | 24.7\% |  | 31.1\% | 19.5\% |  | 31.3\% |  | 29.1\% |
| Source: Indecon Analysis of Survey Data <br> Note: QP9 was only asked of respondents who responded "Yes" to QD14 |  |  |  |  |  |  |  |  |  |  |  |  |

Choosing and Using Financial Products QP9: In the last 12 months, how often have you transferred money to others online (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern |  | Western |
| Never | QP9 | 16.0\% | 6.0\% | 9.8\% | 25.3\% | 37.9\% | 6.2\% | 14.3\% | 16.7\% | 12.2\% | 17.6\% |  | 19.5\% |
| Sometimes | QP9 | 30.5\% | 28.2\% | 32.0\% | 26.9\% | 17.2\% | 24.3\% | 29.7\% | 28.0\% | 26.2\% | 30.1\% |  | 34.6\% |
| Often | QP9 | 30.0\% | 32.1\% | 33.6\% | 23.2\% | 5.2\% | 35.6\% | 28.6\% | 28.6\% | 30.7\% | 26.1\% |  | 26.8\% |
| Very often | QP9 | 23.5\% | 32.3\% | 22.6\% | 17.4\% | 3.4\% | 31.6\% | 21.7\% | 23.3\% | 26.2\% | 20.4\% |  | 15.2\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |  |
| Never | QP9 | 14.2\% | 15.9\% | 25.6\% | 15.0\% |  | 11.8\% | 16.9\% |  | 12.7\% |  |  | 10.2\% |
| Sometimes | QP9 | 28.8\% | 29.2\% | 27.9\% | 33.7\% |  | 26.4\% |  | 9\% | 26.1\% |  |  | 29.1\% |
| Often | QP9 | 28.4\% | 28.4\% | 20.2\% | 26.7\% |  | 32.9\% |  | 5\% | 29.1\% |  |  | 30.7\% |
| Very often | QP9 | 24.5\% | 21.0\% | 10.5\% | 20.4\% |  | 28.0\% |  | 5\% | 26.1\% |  |  | 28.3\% |

Source: Indecon Analysis of Survey Data
Note: QP9 was only asked of respondents who responded "Yes" to QD14

Choosing and Using Financial Products QP9: In the last 12 months, how often have you managed financial products and services such savings, investments, credit, insurance online (\% Respondents Who Replied "Yes")

| Question | Ref | Total <br> Yes (\%) | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Never | QP9 | 32.3\% | 18.9\% | 22.2\% | 45.7\% | 55.2\% | 18.6\% | 29.9\% | 32.9\% | 27.0\% | 31.3\% | 40.1\% |
| Sometimes | QP9 | 25.8\% | 27.1\% | 27.5\% | 21.8\% | 3.4\% | 21.5\% | 24.1\% | 25.0\% | 22.5\% | 26.7\% | 26.1\% |
| Often | QP9 | 25.8\% | 27.4\% | 32.2\% | 16.4\% | 1.7\% | 33.9\% | 25.6\% | 22.9\% | 27.7\% | 22.6\% | 19.1\% |
| Very often | QP9 | 16.1\% | 25.2\% | 16.1\% | 8.9\% | 3.4\% | 23.7\% | 14.7\% | 15.8\% | 18.1\% | 13.6\% | 10.9\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative | no Ot <br> h  | Other including house sharing couples |
| Never | QP9 | 32.4\% | 29.6\% | 41.1\% | 31.7\% |  | 26.6\% | 39.0\% |  | 22.4\% |  | 26.8\% |
| Sometimes | QP9 | 24.3\% | 24.7\% | 16.3\% | 25.2\% |  | 28.0\% | 23.4\% |  | 26.1\% |  | 24.4\% |
| Often | QP9 | 24.8\% | 24.3\% | 17.8\% | 21.7\% |  | 29.1\% |  |  | 27.6\% |  | 28.3\% |
| Very often | QP9 | 14.5\% | 15.8\% | 8.9\% | 17.2\% |  | 15.6\% | $16.9 \%$ |  | 17.9\% |  | 18.1\% |

Choosing and Using Financial Products QP9: In the last 12 months, how often have you paid for goods and services in a physical shop with a mobile phone (e.g. using a mobile wallet, such as Apple Pay or Google Pay) (\% Respondents Who Replied "Yes")


Choosing and Using Financial Products QP9: In the last 12 months, how often have you used a website or app that aggregates several financial accounts (e.g. Spendee) (\% Respondents Who Replied "Yes")


[^0]Choosing and Using Financial Products QP9: In the last 12 months, how often have you used an online platform for trading stocks and shares (\%
Respondents Who Replied "Yes")


Choosing and Using Financial Products QP10: Thinking about financial products and services in general, in the last 2 years, have you experienced any of the following issues? (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| accepted advice to invest in a financial product that you later found to be a scam, such as a pyramid scheme? | QP10 | 2.3\% | 2.7\% | 1.9\% | 2.2\% | 5.2\% | 3.4\% | 2.9\% | 1.3\% | 2.7\% | 1.8\% | 2.3\% |
| accidently provided personal financial information (such as passwords or card number) in response to an email, phone call or social media message that you later found out was not genuine? | QP10 | 6.0\% | 5.8\% | 6.1\% | 5.9\% | 6.9\% | 9.6\% | 5.9\% | 6.2\% | 6.6\% | 5.0\% | 6.2\% |
| discovered that someone has used your card details to pay for goods without your authorisation? | QP10 | 10.6\% | 13.2\% | 10.5\% | 9.1\% | 8.6\% | 11.9\% | 9.6\% | 11.8\% | 11.8\% | 9.8\% | 8.6\% |
| queried a transaction listed on your bank or credit card statement that you did not recognise? | QP10 | 30.5\% | 34.2\% | 33.8\% | 25.5\% | 13.8\% | 26.0\% | 30.1\% | 29.3\% | 32.1\% | 25.7\% | 33.9\% |
| made a formal complaint about the service you have received from a bank or other financial institution? | QP10 | 10.7\% | 13.4\% | 11.0\% | 7.7\% | 13.8\% | 6.8\% | 9.8\% | 11.3\% | 12.0\% | 10.2\% | 7.4\% |
| tried to open a bank account and been refused for any reason? | QP10 | 3.0\% | 2.2\% | 3.9\% | 2.4\% | 5.2\% | 6.8\% | 2.9\% | 3.2\% | 4.1\% | 2.0\% | 1.6\% |
| been refused a claim on an insurance product that you expected to cover you? | QP10 | 4.5\% | 4.9\% | 4.7\% | 4.0\% | 3.4\% | 4.0\% | 4.5\% | 3.8\% | 4.7\% | 4.4\% | 3.9\% |
| been denied credit for which you had applied? | QP10 | 5.2\% | 3.6\% | 6.5\% | 5.0\% | 5.2\% | 5.6\% | 5.2\% | 5.6\% | 5.4\% | 4.6\% | 5.8\% |
| complained to a remittance provider about high charges when sending or receiving money? | QP10 | 3.9\% | 4.7\% | 4.0\% | 3.2\% | 3.4\% | 4.0\% | 3.8\% | 4.7\% | 3.3\% | 5.0\% | 3.1\% |
| lost money as a result of hackers or phishing scams? | QP10 | 8.7\% | 6.8\% | 9.3\% | 9.7\% | 6.9\% | 9.0\% | 6.3\% | 10.3\% | 9.9\% | 7.2\% | 8.2\% |

Choosing and Using Financial Products QP10: Thinking about financial products and services in general, in the last 2 years, have you experienced any of the following issues? (\% Respondents Who Replied "Yes")

|  |  | Gender |  | Household Composition |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative | No partner no kids with relative | Other including house sharing couples |
| accepted advice to invest in a financial product that you later found to be a scam, such as a pyramid scheme? | QP10 | 1.7\% | 2.8\% | 2.3\% | 1.2\% | 2.0\% | 1.3\% | 4.5\% | 5.5\% |
| accidently provided personal financial information (such as passwords or card number) in response to an email, phone call or social media message that you later found out was not genuine? | QP10 | 7.4\% | 5.0\% | 6.2\% | 4.5\% | 5.3\% | 9.1\% | 3.0\% | 14.2\% |
| discovered that someone has used your card details to pay for goods without your authorisation? | QP10 | 11.9\% | 9.7\% | 12.4\% | 10.2\% | 10.0\% | 10.4\% | 10.4\% | 10.2\% |
| queried a transaction listed on your bank or credit card statement that you did not recognise? | QP10 | 28.6\% | 31.4\% | 24.8\% | 30.2\% | 35.2\% | 29.9\% | 30.6\% | 22.0\% |
| made a formal complaint about the service you have received from a bank or other financial institution? | QP10 | 10.4\% | 10.7\% | 12.0\% | 11.0\% | 10.4\% | 13.0\% | 7.5\% | 9.4\% |
| tried to open a bank account and been refused for any reason? | QP10 | 3.6\% | 2.6\% | 3.1\% | 3.0\% | 1.4\% | 6.5\% | 1.5\% | 8.7\% |
| been refused a claim on an insurance product that you expected to cover you? | QP10 | 2.3\% | 5.9\% | 5.4\% | 4.0\% | 4.3\% | 2.6\% | 6.0\% | 3.9\% |
| been denied credit for which you had applied? | QP10 | 3.8\% | 6.1\% | 4.7\% | 3.7\% | 5.7\% | 6.5\% | 4.5\% | 8.7\% |
| complained to a remittance provider about high charges when sending or receiving money? | QP10 | 3.6\% | 4.0\% | 4.7\% | 3.0\% | 5.1\% | 3.9\% | 2.2\% | 1.6\% |
| lost money as a result of hackers or phishing scams? | QP10 | 11.1\% | 7.1\% | 10.5\% | 7.0\% | 8.5\% | 13.0\% | 9.0\% | 8.7\% |

## Attitudes and Behaviour



Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - I am prepared to risk some of my own money when saving or making an investment (\% Respondents Who Replied "Yes")

| when saving or making an investment (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total |  | Education |  |  |  | Age |  |  | Region |  |  |
| Question | Ref | Yes (\%) |  | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS1 | 17.2\% |  | 16.2\% | 17.0\% | 18.2\% | 15.5\% | 19.2\% | \% 16.5\% | 17.3\% | 17.3\% | 16.2\% | 18.7\% |
| 2 | QS1 | 16.4\% |  | 20.8\% | 18.2\% | 12.5\% | 5.2\% | 21.5\% | \% 16.5\% | 15.6\% | 16.9\% | 16.6\% | 14.4\% |
| 3 | QS1 | 26.3\% |  | 31.0\% | 28.5\% | 21.4\% | 15.5\% | 36.2\% | \% 26.1\% | 28.0\% | 27.6\% | 24.0\% | 26.5\% |
| 4 | QS1 | 12.9\% |  | 15.1\% | 13.0\% | 12.1\% | 5.2\% | 13.6\% | \% 12.2\% | 13.0\% | 13.4\% | 12.0\% | 12.8\% |
| Completely disagree | QS1 | 26.6\% |  | 16.2\% | 22.4\% | 35.0\% | 53.4\% | 9.0\% | \% 27.6\% | 25.0\% | 24.0\% | 30.1\% | 26.5\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) |  | Lone parent does not live with relative |  |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS1 | 12.4\% | 20.4\% | 19.0\% | 19.7\% | 14.0\% |  | 15.6\% |  |  | 14.9\% |  |  |
| 2 | QS1 | 11.9\% | 19.3\% | 10.5\% | 16.0\% | 18.1\% |  | 19.5\% |  |  | 19.4\% |  |  |
| 3 | QS1 | 25.6\% | 26.5\% | 25.2\% | 20.9\% | 28.0\% |  | 24.7\% |  |  | 36.6\% |  |  |
| 4 | QS1 | 14.4\% | 11.8\% | 10.1\% | 13.0\% | 15.4\% |  | 5.2\% |  |  | 9.7\% |  |  |
| Completely disagree | QS1 | 34.4\% | 21.2\% | 32.9\% | 29.7\% | 24.0\% |  | 32.5\% |  |  | 17.9\% | 18.1\% |  |

Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - Money is there to be spent (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 |  | 60+ | East and Midland | Southern | Western |
| Completely agree | QS1 | 18.4\% | 11.8\% | 15.2\% | 23.4\% | 48.3\% | 16.9\% | 20.2\% |  | 15.6\% | 17.4\% | 19.8\% | 18.3\% |
| 2 | QS1 | 16.0\% | 17.0\% | 16.3\% | 15.6\% | 8.6\% | 23.7\% | 14.4\% |  | 18.2\% | 16.3\% | 16.2\% | 14.0\% |
| 3 | QS1 | 39.5\% | 42.2\% | 42.9\% | 35.4\% | 17.2\% | 33.9\% | 37.1\% |  | 40.8\% | 39.2\% | 37.3\% | 43.2\% |
| 4 | QS1 | 14.0\% | 17.8\% | 14.7\% | 11.5\% | 3.4\% | 14.7\% | 15.2\% |  | 12.4\% | 14.2\% | 13.8\% | 13.6\% |
| Completely disagree | QS1 | 12.3\% | 11.0\% | 10.7\% | 13.7\% | 22.4\% | 10.2\% | 12.6\% |  | 12.8\% | 12.4\% | 12.6\% | 10.9\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone |  | Couple no kids live alone | Couple with kids (any age) |  | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS1 | 17.4\% | 19.0\% | 27.1\% |  | 19.5\% | 12.8\% |  | 18.2\% |  | 18.7\% | 18.9\% |  |
| 2 | QS1 | 16.2\% | 15.6\% | 11.6\% |  | 13.0\% | 17.5\% |  | 11.7\% |  | 23.9\% | 21.3\% |  |
| 3 | QS1 | 40.2\% | 38.8\% | 35.7\% |  | 40.1\% | 43.9\% |  | 39.0\% |  | 32.1\% | 33.1\% |  |
| 4 | QS1 | 14.2\% | 13.7\% | 10.9\% |  | 16.0\% | 14.4\% |  | 10.4\% |  | 12.7\% | 15.7\% |  |
| Completely disagree | QS1 | 12.1\% | 12.4\% | 14.0\% |  | 11.2\% | 11.2\% |  | 20.8\% |  | 12.7\% | 10.2\% |  |

Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - I am satisfied with my present financial situation (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none |  | 19-29 | 9 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS1 | 35.4\% | 31.2\% | 35.4\% | 35.2\% | 55.2\% |  | 18.6\% | \% 34.9\% | 36.5\% | 32.8\% | 36.9\% | 38.5\% |
| 2 | QS1 | 22.3\% | 32.3\% | 23.1\% | 15.2\% | 12.1\% |  | 23.7\% | \% 21.6\% | 21.8\% | 24.4\% | 21.0\% | 18.3\% |
| 3 | QS1 | 20.3\% | 17.3\% | 21.9\% | 22.2\% | 6.9\% |  | 22.0\% | 20.1\% | 20.1\% | 19.8\% | 21.2\% | 19.5\% |
| 4 | QS1 | 11.7\% | 12.3\% | 10.5\% | 13.1\% | 6.9\% |  | 21.5\% | \% 11.4\% | 12.0\% | 12.0\% | 11.6\% | 10.5\% |
| Completely disagree | QS1 | 10.4\% | 6.8\% | 8.8\% | 13.7\% | 19.0\% |  | 14.1\% | \% 11.5\% | 9.0\% | 10.6\% | 8.8\% | 12.8\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alon | Couple no kids <br> live alone |  | Couple with kids (any age) |  | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS1 | 35.2\% | 35.1\% | 41.9\% | 44.1\% |  | 32.1\% |  | 24.7\% |  | 26.1\% | 21.3\% |  |
| 2 | QS1 | 20.3\% | 23.4\% | 15.1\% | 22.4\% |  | 26.2\% |  | 24.7\% |  | 23.1\% | 17.3\% |  |
| 3 | QS1 | 21.0\% | 19.7\% | 18.6\% | 16.7\% |  | 22.0\% |  | 14.3\% |  | 20.9\% | 29.9\% |  |
| 4 | QS1 | 12.7\% | 10.9\% | 8.9\% | 8.5\% |  | 10.8\% |  | 16.9\% |  | 19.4\% | 18.9\% |  |
| Completely disagree | QS1 | 10.4\% | 10.4\% | 14.3\% | - | 7.7\% | 8.7\% |  | 19.5\% |  | 10.4\% | 11.8\% |  |

Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - I keep a close personal watch on my financial affairs (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none |  | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS1 | 62.0\% | 56.4\% | 62.5\% | 63.6\% | 67.2\% |  | 56.5\% | 62.1\% | 61.8\% | 61.3\% | 61.9\% | 61.9\% |
| 2 | QS1 | 18.9\% | 25.5\% | 20.0\% | 13.9\% | 10.3\% |  | 22.0\% | 17.2\% | 20.1\% | 19.4\% | 17.6\% | 19.5\% |
| 3 | QS1 | 10.4\% | 9.9\% | 8.8\% | 12.5\% | 10.3\% |  | 10.2\% | 11.3\% | 9.4\% | 9.6\% | 10.8\% | 11.7\% |
| 4 | QS1 | 3.9\% | 5.2\% | 4.2\% | 3.0\% | 0.0\% |  | 4.5\% | 3.9\% | 3.8\% | 3.6\% | 4.2\% | 3.9\% |
| Completely disagree | QS1 | 5.1\% | 3.0\% | 4.6\% | 6.5\% | 10.3\% |  | 6.8\% | 5.3\% | 4.7\% | 5.6\% | 5.4\% | 3.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone |  | Couple no kids live alone | Couple with kids (any age) |  | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS1 | 62.8\% | 60.8\% | 64.3\% |  | 67.8\% | 56.9\% |  | 68.8\% |  | 54.5\% | 58.3\% |  |
| 2 | QS1 | 15.9\% | 20.7\% | 10.1\% |  | 17.0\% | 23.8\% |  | 15.6\% |  | 23.1\% | 19.7\% |  |
| 3 | QS1 | 10.2\% | 10.5\% | 11.6\% |  | 8.0\% | 11.2\% |  | 6.5\% |  | 11.2\% | 13.4\% |  |
| 4 | QS1 | 5.1\% | 3.0\% | 4.7\% |  | 3.0\% | 3.9\% |  | 5.2\% |  | 3.0\% | 4.7\% |  |
| Completely disagree | QS1 | 6.0\% | 4.6\% | 8.5\% |  | 4.0\% | 3.9\% |  | 3.9\% |  | 8.2\% | 3.9\% |  |



Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - I set long term financial goals and strive to achieve them (\% Respondents Who Replied "Yes")

| Question | Ref | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS1 | 29.1\% | 35.3\% | 27.8\% | 24.8\% | 34.5\% | 31.6\% | 28.7\% | 31.4\% | 28.8\% | 29.7\% | 28.0\% |
| 2 | QS1 | 22.4\% | 21.9\% | 27.5\% | 18.2\% | 10.3\% | 26.0\% | 22.4\% | 20.3\% | 22.2\% | 24.0\% | 19.1\% |
| 3 | QS1 | 22.4\% | 21.1\% | 22.1\% | 24.4\% | 13.8\% | 25.4\% | 21.9\% | 21.6\% | 23.8\% | 18.2\% | 25.7\% |
| 4 | QS1 | 11.0\% | 13.4\% | 9.5\% | 10.9\% | 12.1\% | 8.5\% | 10.1\% | 13.9\% | 11.2\% | 10.4\% | 11.3\% |
| Completely disagree | QS1 | 14.4\% | 7.7\% | 12.4\% | 20.4\% | 22.4\% | 8.5\% | 15.6\% | 11.8\% | 12.3\% | 16.8\% | 15.6\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone |  | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS1 | 26.3\% | 30.7\% | 30.2\% |  | 30.4\% | 27.4\% | 27.3\% |  | 25.4\% | 33.1\% |  |
| 2 | QS1 | 21.3\% | 22.8\% | 14.0\% |  | 19.2\% | 27.2\% | 20.8\% |  | 24.6\% | 27.6\% |  |
| 3 | QS1 | 24.1\% | 21.0\% | 20.5\% |  | 20.7\% | 23.0\% | 23.4\% |  | 27.6\% | 21.3\% |  |
| 4 | QS1 | 11.4\% | 10.7\% | 9.7\% |  | 12.0\% | 11.2\% | 9.1\% |  | 11.9\% | 9.4\% |  |
| Completely disagree | QS1 | 15.5\% | 13.6\% | 22.5\% |  | 16.0\% | 11.0\% | 18.2\% |  | 9.7\% | 8.7\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - I believe that money in a bank will be safe even if the bank fails (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary |  | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS1 | 25.1\% | 17.8\% |  | 24.0\% | 29.3\% | 39.7\% | 11.3\% | 25.8\% | 24.8\% | 25.0\% | 25.3\% | 23.7\% |
| 2 | QS1 | 20.3\% | 24.9\% |  | 22.1\% | 16.2\% | 6.9\% | 19.8\% | 19.8\% | 21.8\% | 20.6\% | 18.2\% | 23.0\% |
| 3 | QS1 | 23.1\% | 25.5\% |  | 22.9\% | 22.8\% | 12.1\% | 24.3\% | 22.7\% | 23.3\% | 23.7\% | 20.0\% | 26.8\% |
| 4 | QS1 | 12.6\% | 15.1\% |  | 12.8\% | 11.9\% | 1.7\% | 16.4\% | 12.5\% | 12.4\% | 11.9\% | 14.6\% | 10.5\% |
| Completely disagree | QS1 | 18.2\% | 15.9\% |  | 17.5\% | 18.4\% | 32.8\% | 27.1\% | 18.1\% | 16.5\% | 17.1\% | 20.6\% | 16.0\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS1 | 21.3\% | 27.4\% | 31.0\% |  | 8.4\% | 23.2\% |  | 22.1\% |  | 20.9\% |  |  |
| 2 | QS1 | 22.0\% | 19.0\% | 14.7\% |  | 8.2\% | 25.2\% |  | 20.8\% |  | 18.7\% |  |  |
| 3 | QS1 | 24.8\% | 21.8\% | 17.1\% |  | 2.4\% | 23.0\% |  | 26.0\% |  | 29.1\% |  |  |
| 4 | QS1 | 13.6\% | 11.8\% | 10.9\% |  | 4.0\% | 12.4\% |  | 7.8\% |  | 11.2\% |  |  |
| Completely disagree | QS1 | 17.4\% | 18.5\% | 21.7\% |  | 6.2\% | 15.4\% |  | 23.4\% |  | 20.1\% |  |  |

Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - I have too much debt right now (\%
Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS1 | 8.6\% | 7.4\% | 7.0\% | 10.7\% | 13.8\% | 9.0\% | 9.8\% | 8.3\% | 8.3\% | 8.6\% | 9.3\% |
| 2 | QS1 | 5.9\% | 6.0\% | 5.6\% | 6.5\% | 3.4\% | 3.4\% | 6.3\% | 5.1\% | 5.9\% | 5.4\% | 7.0\% |
| 3 | QS1 | 10.5\% | 8.8\% | 12.8\% | 9.9\% | 3.4\% | 7.3\% | 11.0\% | 9.2\% | 10.7\% | 10.0\% | 10.5\% |
| 4 | QS1 | 13.2\% | 15.3\% | 13.7\% | 11.9\% | 5.2\% | 6.8\% | 13.3\% | 12.6\% | 13.4\% | 12.6\% | 13.2\% |
| Completely disagree | QS1 | 61.8\% | 61.9\% | 60.6\% | 60.8\% | 70.7\% | 73.4\% | 59.0\% | 64.1\% | 61.0\% | 62.9\% | 59.5\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone |  | Couple no kids live alone | Couple with kids (any age) |  | Lone parent does not live with relative | No partner no kids with relative |  | Other including house sharing couples |
| Completely agree | QS1 | 8.8\% | 8.5\% | 11.2\% |  | 6.2\% | 9.4\% |  | 13.0\% | 7.5\% |  | 5.5\% |
| 2 | QS1 | 4.8\% | 6.7\% | 4.7\% |  | 5.2\% | 6.9\% |  | 9.1\% | 2.2\% |  | 8.7\% |
| 3 | QS1 | 9.1\% | 11.2\% | 7.0\% |  | 7.2\% | 15.2\% |  | 10.4\% | 8.2\% |  | 11.0\% |
| 4 | QS1 | 11.4\% | 14.3\% | 7.8\% |  | 11.7\% | 17.7\% |  | 20.8\% | 9.7\% |  | 8.7\% |
| Completely disagree | QS1 | 65.3\% | 58.8\% | 67.4\% |  | 69.6\% | 50.4\% |  | 46.8\% | 71.6\% |  | 65.4\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - If I borrow money I have a responsibility to

|  |  | Total | Education |  |  |  | Age |  | Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 30-59 | 60+ | East and | Midland | Southern | Western |
| Completely agree | QS1 | 92.0\% | 93.2\% | 93.0\% | 88.9\% | 86.2\% | 87.0\% $90.5 \%$ | 92.5\% |  |  | 92.4\% | 90.7\% |
| 2 | QS1 | 2.8\% | 2.5\% | 2.1\% | 3.6\% | 5.2\% | 3.4\% $2.9 \%$ | 2.1\% |  |  | 3.2\% | 2.3\% |
| 3 | QS1 | 0.7\% | 0.3\% | 0.9\% | 0.8\% | 1.7\% | 0.0\% $0.7 \%$ | 0.6\% |  |  | 0.0\% | 1.6\% |
| 4 | QS1 | 0.5\% | 0.5\% | 0.4\% | 0.6\% | 1.7\% | 0.6\% $0.6 \%$ | 0.4\% |  |  | 0.6\% | 0.4\% |
| Completely disagree | QS1 | 4.3\% | 3.6\% | 3.5\% | 5.7\% | 3.4\% | 9.0\% 4.5\% | 4.3\% |  |  | 3.8\% | 5.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone |  | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |
| Completely agree | QS1 | 92.9\% | 90.5\% | 89.1\% |  | 92.5\% | 93.3\% | 92.2\% |  | 86.6\% |  | 89.8\% |
| 2 | QS1 | 1.3\% | 3.8\% | 1.9\% |  | 3.0\% | 3.0\% | 1.3\% |  | 3.0\% |  | 3.9\% |
| 3 | QS1 | 0.2\% | 1.0\% | 0.4\% |  | 1.0\% | 0.4\% | 1.3\% |  | 0.0\% |  | 2.4\% |
| 4 | QS1 | 0.5\% | 0.6\% | 1.2\% |  | 0.5\% | 0.4\% | 0.0\% |  | 0.7\% |  | 0.0\% |
| Completely disagree | QS1 | 4.8\% | 3.9\% | 6.6\% |  | 3.0\% | 3.0\% | 3.9\% |  | 9.0\% |  | 3.9\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS1: How much you agree or disagree with the statement (as it relates to you) - I believe that banks should check the ethics of companies before providing them with banking services (\% Respondents Who Replied "Yes")

|  |  | Total |  |  | ucation |  |  |  | Age |  |  | gion |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or n |  | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS1 | 66.4\% | 59.7\% | 64.6\% | 71.3\% | 74.1\% |  | 55.9\% | 64.8\% | 69.9\% | 64.3\% | 71.1\% | 61.5\% |
| 2 | QS1 | 12.4\% | 14.8\% | 12.8\% | 10.3\% | 10.3\% |  | 16.4\% | 13.1\% | 9.2\% | 13.7\% | 10.0\% | 12.8\% |
| 3 | QS1 | 12.2\% | 15.1\% | 13.3\% | 9.1\% | 8.6\% |  | 16.9\% | 11.9\% | 13.0\% | 11.6\% | 10.2\% | 17.5\% |
| 4 | QS1 | 3.7\% | 5.8\% | 4.4\% | 2.0\% | 0.0\% |  | 5.1\% | 3.6\% | 2.8\% | 4.4\% | 3.0\% | 3.1\% |
| Completely disagree | QS1 | 5.1\% | 4.4\% | 4.7\% | 5.9\% | 5.2\% |  | 4.5\% | 5.7\% | 4.7\% | 5.2\% | 5.0\% | 4.7\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone |  | Couple no kids live alone | Couple with <br> kids (any age) |  | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS1 | 69.1\% | 64.0\% | 70.5\% |  | 70.3\% | 64.8\% |  | 61.0\% |  | 56.7\% | 61.4\% |  |
| 2 | QS1 | 10.4\% | 13.6\% | 5.8\% |  | 11.0\% | 14.4\% |  | 18.2\% |  | 14.2\% | 15.7\% |  |
| 3 | QS1 | 11.6\% | 12.5\% | 11.6\% |  | 10.7\% | 12.2\% |  | 7.8\% |  | 17.2\% | 15.0\% |  |
| 4 | QS1 | 3.0\% | 4.2\% | 2.7\% |  | 3.7\% | 4.1\% |  | 5.2\% |  | 3.0\% | 3.9\% |  |
| Completely disagree | QS1 | 5.5\% | 4.8\% | 7.4\% |  | 4.0\% | 3.9\% |  | 6.5\% |  | 8.2\% | 3.9\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - I tend to worry about paying my normal living expenses


Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - My finances control my life (\% Respondents Who Replied "Yes")

|  |  | Total |  |  | cation |  |  | Age |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Always | QS2 | 9.4\% | 6.0\% | 8.8\% | 11.9\% | 15.5\% | 10.7\% | 8.5\% | 12.0\% | 9.9\% | 8.8\% | 8.9\% |
| Often | QS2 | 10.2\% | 7.7\% | 8.1\% | 14.9\% | 6.9\% | 16.4\% | 9.6\% | 10.5\% | 9.5\% | 10.0\% | 12.5\% |
| Sometimes | QS2 | 25.3\% | 23.0\% | 25.0\% | 26.9\% | 24.1\% | 26.6\% | 25.2\% | 26.3\% | 25.8\% | 23.8\% | 26.8\% |
| Rarely | QS2 | 24.0\% | 30.7\% | 27.0\% | 17.4\% | 8.6\% | 28.2\% | 26.7\% | 19.7\% | 24.1\% | 23.6\% | 24.1\% |
| Never | QS2 | 31.1\% | 32.6\% | 31.2\% | 28.5\% | 44.8\% | 18.1\% | 29.8\% | 31.6\% | 30.4\% | 33.9\% | 27.6\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone |  | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Always | QS2 | 8.1\% | 10.2\% | 13.6\% |  | 5.5\% | 8.1\% | 19.5\% |  | 11.2\% | 10.2\% |  |
| Often | QS2 | 8.3\% | 11.4\% | 12.8\% |  | 8.5\% | 7.9\% | 11.7\% |  | 13.4\% | 15.0\% |  |
| Sometimes | QS2 | 25.8\% | 25.1\% | 19.4\% |  | 19.2\% | 33.1\% | 23.4\% |  | 23.9\% | 28.3\% |  |
| Rarely | QS2 | 23.8\% | 24.1\% |  |  | 28.9\% | 25.0\% | 10.4\% |  | 25.4\% | 26.0\% |  |
| Never | QS2 | 34.0\% | 29.1\% | 16.3\% |  | 37.4\% | 26.0\% | 35.1\% |  | 26.1\% | 20.5\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | Total |  |  | ucation |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and | dland | Southern | Western |
| Always | QS2 | 47.6\% | 45.5\% | 45.5\% | 49.1\% | 63.8\% | 36.2\% | 47.5\% | 45.9\% | 44. |  | 50.9\% | 48.6\% |
| Often | QS2 | 23.4\% | 27.1\% | 25.2\% | 20.0\% | 13.8\% | 31.1\% | 24.5\% | 22.0\% | 24. |  | 21.8\% | 23.3\% |
| Sometimes | QS2 | 19.2\% | 19.7\% | 20.5\% | 18.8\% | 5.2\% | 22.0\% | 16.5\% | 23.5\% | 21. |  | 16.6\% | 18.3\% |
| Rarely | QS2 | 5.5\% | 6.8\% | 4.9\% | 5.3\% | 3.4\% | 7.9\% | 6.2\% | 4.5\% | 5.1 |  | 6.4\% | 4.7\% |
| Never | QS2 | 4.3\% | 0.8\% | 3.7\% | 6.5\% | 13.8\% | 2.8\% | 5.0\% | 4.1\% | 4.1 |  | 4.2\% | 5.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone Couple no kids <br> live alone |  |  |  | Couple with kids (any age) |  | Lone parent does not live with relative | No partner no kids with relative |  | Other including house sharing couples |
| Always | QS2 | 46.3\% | 48.3\% | 48.1\% |  |  | .4\% | 49.8\% |  | 53.2\% | 35.8\% |  | 40.2\% |
| Often | QS2 | 21.3\% | 24.8\% | 16.7\% |  |  | .7\% | 25.2\% |  | 22.1\% | 33.6\% |  | 25.2\% |
| Sometimes | QS2 | 21.7\% | 17.5\% | 17.4\% |  |  | .7\% | 19.3\% |  | 19.5\% | 20.9\% |  | 21.3\% |
| Rarely | QS2 | 6.1\% | 4.9\% | 6.6\% |  |  | 7\% | 3.7\% |  | 3.9\% | 4.5\% |  | 11.0\% |
| Never | QS2 | 4.6\% | 4.1\% | 10.9\% |  |  | 0\% | 2.0\% |  | 1.3\% | 5.2\% |  | 2.4\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - I have money left over at the end of the month (\% Respondents Who Replied "Yes")


Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - I pay my bills on time (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Always | QS2 | 81.7\% | 83.8\% | 83.9\% | 76.8\% | 81.0\% | 73.4\% | 81.8\% | 79.3\% | 81.9\% | 80.8\% | 81.3\% |
| Often | QS2 | 14.4\% | 13.7\% | 12.4\% | 17.0\% | 15.5\% | 20.3\% | 14.7\% | 15.6\% | 13.9\% | 15.8\% | 12.8\% |
| Sometimes | QS2 | 2.3\% | 1.4\% | 2.3\% | 3.4\% | 0.0\% | 2.8\% | 1.9\% | 2.8\% | 2.0\% | 2.0\% | 3.9\% |
| Rarely | QS2 | 0.6\% | 0.5\% | 0.5\% | 0.6\% | 1.7\% | 0.6\% | 0.6\% | 0.9\% | 0.7\% | 0.4\% | 0.8\% |
| Never | QS2 | 0.9\% | 0.3\% | 0.7\% | 1.6\% | 1.7\% | 0.6\% | 0.6\% | 1.3\% | 1.2\% | 0.6\% | 0.8\% |


|  | QS2 | Gender |  | Household Composition |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative | No partner no kids with relative | Other including house sharing couples |
| Always | QS2 | 85.0\% | 79.2\% | 83.7\% | 84.5\% | 80.7\% | 76.6\% | 76.1\% | 78.7\% |
| Often | QS2 | 10.7\% | 16.7\% | 10.1\% | 14.5\% | 15.4\% | 14.3\% | 17.9\% | 15.0\% |
| Sometimes | QS2 | 2.3\% | 2.3\% | 2.3\% | 0.2\% | 3.0\% | 5.2\% | 3.0\% | 3.9\% |
| Rarely | QS2 | 0.5\% | 0.7\% | 1.2\% | 0.2\% | 0.6\% | 1.3\% | 0.0\% | 0.8\% |
| Never | QS2 | 1.0\% | 0.9\% | 2.3\% | 0.5\% | 0.4\% | 1.3\% | 1.5\% | 0.8\% |

Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - I share the passwords and PINs of my bank account with my close friends (\% Respondents Who Replied "Yes")

| Question | Ref | Total <br> Yes (\%) | Education |  |  |  | Age |  |  | Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Posttertiary | Tertiary | Secondary | Primary or none | r 19-29 | 30-59 | 60+ | East and Midland | Southern |  | Western |
| Always | QS2 | 1.5\% | 1.1\% | 1.1\% | 1.8\% | 5.2\% | 1.7\% | 1.6\% | 1.5\% | 1.2\% |  |  | 0.8\% |
| Often | QS2 | 0.5\% | 0.3\% | 0.5\% | 0.6\% | 1.7\% | 1.7\% | 0.5\% | 0.6\% | 0.8\% |  |  | 0.8\% |
| Sometimes | QS2 | 1.4\% | 1.6\% | 1.2\% | 1.6\% | 0.0\% | 2.3\% | 2.1\% | 0.4\% | 1.2\% |  |  | 0.4\% |
| Rarely | QS2 | 3.3\% | 4.1\% | 3.3\% | 2.6\% | 3.4\% | 9.0\% | 3.5\% | 2.6\% | 3.1\% |  |  | 2.7\% |
| Never | QS2 | 93.3\% | 92.6\% | 93.9\% | 92.7\% | 87.9\% | 84.2\% | 91.8\% | 94.9\% | 93.3\% |  |  | 95.3\% |
|  |  |  |  |  |  |  | Househo | Compo |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alo | Coupl live | o kids one | Couple with kids (any age) | Lone not | ent does with ive | No partn kids w relativ |  |  | including se sharing ouples |
| Always | QS2 | 1.8\% | 1.3\% | 1.2\% |  |  | 1.2\% |  |  | 3.0\% |  |  | 2.4\% |
| Often | QS2 | 0.5\% | 0.6\% | 0.0\% |  |  | 0.4\% |  |  | 0.0\% |  |  | 3.1\% |
| Sometimes | QS2 | 0.5\% | 2.0\% | 0.8\% |  |  | 1.2\% |  |  | 1.5\% |  |  | 4.7\% |
| Rarely | QS2 | 3.3\% | 3.2\% | 1.9\% |  |  | 3.0\% |  |  | 4.5\% |  |  | 6.3\% |
| Never | QS2 | 93.4\% | 92.5\% | 95.3\% |  |  | 94.3\% |  |  | 89.6\% |  |  | 82.7\% |

Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - Before buying a financial product online I check if the provider is regulated in my country (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary |  | 30-59 | 60+ | East and Midland | Southern | Western |
| Always | QS2 | 45.1\% | 47.9\% | 48.5\% | 33.5\% |  | 43.0\% | 40.8\% | 44.3\% | 40.3\% | 42.8\% |
| Often | QS2 | 11.2\% | 11.8\% | 10.3\% | 10.5\% |  | 9.8\% | 13.0\% | 11.4\% | 10.4\% | 8.9\% |
| Sometimes | QS2 | 10.8\% | 10.4\% | 10.9\% | 10.5\% |  | 9.8\% | 10.9\% | 9.1\% | 10.4\% | 13.2\% |
| Rarely | QS2 | 7.7\% | 7.7\% | 7.9\% | 6.9\% |  | 7.0\% | 7.5\% | 8.3\% | 6.2\% | 6.6\% |
| Never | QS2 | 25.2\% | 18.9\% | 19.1\% | 31.5\% |  | 25.1\% | 22.0\% | 21.7\% | 27.1\% | 24.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Always | QS2 | 45.1\% | 41.2\% | 38.4\% | 46.6\% |  | 41.6\% |  | 38.8\% | 32.3\% |  |
| Often | QS2 | 10.2\% | 10.9\% | 4.7\% | 10.7\% |  | 10.4\% |  | 16.4\% | 16.5\% |  |
| Sometimes | QS2 | 10.1\% | 10.2\% | 8.5\% | 9.7\% |  | 13.0\% |  | 11.2\% | 8.7\% |  |
| Rarely | QS2 | 5.1\% | 8.8\% | 3.1\% | 6.5\% |  | 5.2\% |  | 9.7\% | 12.6\% |  |
| Never | QS2 | 23.1\% | 24.4\% | 33.7\% | 20.7\% |  | 24.7\% |  | 22.4\% | 27.6\% |  |

Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - I share information about my personal finances publicly online (e.g. on social media) (\% Respondents Who Replied "Yes")


| Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - Before I buy something, I consider whether the company strives to improve its social or environmental impact (\% Respondents Who Replied "Yes") |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |  |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland |  | Southern | Western |
| Always | QS2 | 9.0\% | 7.9\% | 7.5\% | 9.5\% | 22.4\% | 6.2\% | 9.7\% | 6.4\% | 9.4\% |  | 9.0\% | 7.4\% |
| Often | QS2 | 11.2\% | 14.0\% | 12.1\% | 8.3\% | 8.6\% | 11.9\% | 9.6\% | 11.1\% | 12.6\% |  | 9.6\% | 9.7\% |
| Sometimes | QS2 | 32.1\% | 36.2\% | 33.5\% | 28.1\% | 19.0\% | 41.2\% | 30.7\% | 35.0\% | 32.3\% |  | 31.7\% | 30.4\% |
| Rarely | QS2 | 16.0\% | 16.2\% | 19.1\% | 12.9\% | 8.6\% | 16.9\% | 15.3\% | 18.4\% | 16.6\% |  | 14.2\% | 17.1\% |
| Never | QS2 | 31.7\% | 25.5\% | 27.1\% | 40.0\% | 36.2\% | 22.6\% | 34.1\% | 28.4\% | 28.5\% |  | 34.7\% | 33.5\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone |  | Couple no kids live alone |  | Couple with kids (any age) |  | Lone parent does not live with relative | No partner no kids with relative |  | Other including house sharing couples |
| Always | QS2 | 10.2\% | 8.0\% | 12.4\% |  | 10.2\% |  | 7.7\% |  | 9.1\% | 6.7\% |  | 4.7\% |
| Often | QS2 | 13.7\% | 9.2\% | 12.8\% |  | 10.5\% |  | 11.2\% |  | 6.5\% | 10.4\% |  | 12.6\% |
| Sometimes | QS2 | 35.4\% | 29.3\% | 21.3\% |  | 32.9\% |  | 34.3\% |  | 31.2\% | 36.6\% |  | 34.6\% |
| Rarely | QS2 | 12.7\% | 18.0\% | 12.0\% |  | 16.0\% |  | 17.3\% |  | 20.8\% | 14.2\% |  | 16.5\% |
| Never | QS2 | 27.4\% | 34.2\% | 39.1\% |  | 29.7\% |  | 28.7\% |  | 32.5\% | 32.1\% |  | 30.7\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS2: And how often would you say this statement applies to you? - I buy goods and services that I do not need (\% Respondents Who Replied "Yes")

|  |  | Total |  |  | ucation |  |  | Age |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary |  | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Always | QS2 | 2.1\% | 2.5\% | 2.3\% | 1.6\% |  | 5.6\% | 2.2\% | 2.4\% | 2.7\% | 1.8\% | 1.2\% |
| Often | QS2 | 7.4\% | 9.3\% | 6.8\% | 7.1\% |  | 15.3\% | 7.5\% | 6.8\% | 8.7\% | 5.4\% | 7.4\% |
| Sometimes | QS2 | 32.0\% | 40.0\% | 32.6\% | 27.9\% |  | 45.2\% | 32.4\% | 32.7\% | 33.6\% | 29.1\% | 32.3\% |
| Rarely | QS2 | 27.0\% | 29.9\% | 30.1\% | 23.8\% |  | 16.9\% | 26.9\% | 25.6\% | 25.8\% | 29.1\% | 25.7\% |
| Never | QS2 | 31.6\% | 18.4\% | 28.0\% | 39.4\% |  | 16.9\% | 30.8\% | 32.3\% | 29.0\% | 34.3\% | 33.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Lone parent does not live with relative |  |  | No partner no kids with relative | Other including house sharing couples |  |
| Always | QS2 | 2.3\% | 2.0\% | 1.6\% | 1.2\% |  | 0.0\% |  |  | 3.7\% | 3.9\% |  |
| Often | QS2 | 7.9\% | 6.9\% | 6.2\% | 4.7\% |  | 3.9\% |  |  | 16.4\% | 13.4\% |  |
| Sometimes | QS2 | 36.7\% | 28.7\% | 24.8\% | 32.4\% |  | 33.8\% |  |  | 32.1\% | 44.1\% |  |
| Rarely | QS2 | 26.3\% | 27.4\% | 23.3\% | 26.4\% |  | 33.8\% |  |  | 23.1\% | 18.9\% |  |
| Never | QS2 | 26.8\% | 34.6\% | 43.8\% | 34.9\% |  | 28.6\% |  |  | 24.6\% | 19.7\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely | QS3 | 8.2\% | 3.0\% | 5.1\% | 13.7\% | 22.4\% | 9.0\% | 7.6\% | 9.6\% | 7.8\% | 9.0\% | 7.4\% |
| Very well | QS3 | 3.7\% | 3.3\% | 2.8\% | 5.1\% | 1.7\% | 6.2\% | 3.8\% | 3.2\% | - 3.5\% | 4.0\% | 3.5\% |
| Somewhat | QS3 | 22.5\% | 20.8\% | 22.9\% | 23.4\% | 10.3\% | 26.6\% | 21.9\% | 23.3\% | \% $\quad 21.6 \%$ | 21.6\% | 25.7\% |
| Very little | QS3 | 23.9\% | 26.6\% | 26.3\% | 20.0\% | 12.1\% | 20.3\% | 23.3\% | 23.9\% | \% 24.2\% | 22.8\% | 23.3\% |
| Not at all | QS3 | 41.7\% | 44.9\% | 42.0\% | 36.8\% | 48.3\% | 37.3\% | 41.9\% | 39.1\% | \% 41.4\% | 41.9\% | 39.3\% |
|  |  |  | der |  |  |  | Hous | hold Comp | osition |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone p live | rent does ith relativ |  | No partner no kids with relative | Other includ sharing | g house ples |
| Completely | QS3 | 8.4\% | 7.9\% | 11.6\% | 6.0\% | 5.7\% |  | 19.5\% |  | 11.9\% | 6.3\% |  |
| Very well | QS3 | 3.1\% | 4.0\% | 3.9\% | 3.5\% | 3.1\% |  | 1.3\% |  | 6.0\% | 4.7\% |  |
| Somewhat | QS3 | 22.3\% | 22.3\% | 17.8\% | 18.2\% | 24.4\% |  | 27.3\% |  | 25.4\% | 29.1 |  |
| Very little | QS3 | 23.3\% | 23.8\% | 16.3\% | 23.4\% | 28.7\% |  | 14.3\% |  | 18.7\% | 29.1 |  |
| Not at all | QS3 | 41.0\% | 41.2\% | 47.3\% | 47.6\% | 37.4\% |  | 36.4\% |  | 38.1\% | 29.9 |  |

Attitudes and Behaviour QS3: How well this statement describes you or your situation? - I am concerned that my money won't last (\% Respondents Who Replied "Yes")

|  | Ref | Total | Education |  |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question |  | Yes (\%) | Post-tertiary | Tertiary |  | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely | QS3 | 11.0\% | 5.2\% |  | 7.5\% | 17.0\% | 25.9\% | 13.0\% | 11.2\% | 10.9\% | 11.1\% | 11.4\% | 9.3\% |
| Very well | QS3 | 6.8\% | 5.8\% |  | 7.4\% | 6.5\% | 5.2\% | 8.5\% | 5.3\% | 9.0\% | 6.7\% | 6.8\% | 6.6\% |
| Somewhat | QS3 | 29.6\% | 27.4\% |  | 1.3\% | 30.9\% | 12.1\% | 34.5\% | 28.7\% | 29.5\% | 30.8\% | 27.9\% | 28.4\% |
| Very little | QS3 | 21.7\% | 25.5\% |  | 3.3\% | 17.8\% | 13.8\% | 20.9\% | 22.7\% | 19.7\% | 22.0\% | 19.4\% | 24.5\% |
| Not at all | QS3 | 31.0\% | 35.6\% | 30.1\% |  | 27.1\% | 37.9\% | 22.6\% | 31.3\% | 30.8\% | 28.5\% | 33.9\% | 31.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple wit kids (any ag | Lone pa live w | t does $n$ relative |  | artner no th relativ |  | Other includi sharing | house les |
| Completely | QS3 | 11.1\% | 10.8\% | 15.9\% | 8.7\% | 7.9\% |  | 8\% |  | 15.7\% |  | 8.7\% |  |
| Very well | QS3 | 6.4\% | 6.9\% | 5.0\% | 5.0\% | 7.7\% |  | \% |  | 5.2\% |  | 11.8\% |  |
| Somewhat | QS3 | 31.7\% | 28.0\% | 25.2\% | 23.9\% | 34.1\% |  | 8\% |  | 37.3\% |  | 33.9\% |  |
| Very little | QS3 | 21.5\% | 21.6\% | 16.7\% | 26.4\% | 22.2\% |  | 5\% |  | 14.9\% |  | 21.3\% |  |
| Not at all | QS3 | 28.3\% | 32.3\% | 34.5\% | 35.4\% | 28.0\% |  | 9\% |  | 26.9\% |  | 24.4\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS3: I would also like to know how well this statement describes you or your situation? - I am just getting by financially (\%
Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  |  | Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Prim | 19-29 |  | 60+ |  | East and Midland |  | Southern | Western |
| Completely | QS3 | 16.9\% | 8.8\% | 13.7\% | 24.4\% |  | 18.1\% | \% 17.5\% | 15.2\% |  | 17.0\% |  | 16.0\% | 17.9\% |
| Very well | QS3 | 15.7\% | 12.9\% | 16.1\% | 16.4\% |  | 13.0\% | \% 16.1\% | 16.2\% |  | 14.7\% |  | 16.4\% | 16.3\% |
| Somewhat | QS3 | 22.2\% | 18.6\% | 20.3\% | 26.7\% |  | 23.2\% | \% 21.7\% | 22.2\% |  | 21.3\% |  | 21.4\% | 25.3\% |
| Very little | QS3 | 17.5\% | 23.6\% | 21.0\% | 10.1\% |  | 20.9\% | \% 17.2\% | 16.0\% |  | 18.7\% |  | 16.4\% | 15.2\% |
| Not at all | QS3 | 27.7\% | 35.6\% | 28.4\% | 21.4\% |  | 24.3\% | \% 26.5\% | 29.7\% |  | 27.2\% |  | 29.1\% | 25.3\% |
|  |  |  | nder |  |  |  |  | Household Co | sition |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no live alon |  |  | Lone parent d live with rel |  |  | partner no with relative |  | ncluding hous couple | e sharing |
| Completely | QS3 | 15.9\% | 17.4\% | 26.0\% | 15.0\% |  |  | 28.6\% |  |  | 15.7\% |  | 21.3\% |  |
| Very well | QS3 | 16.2\% | 15.1\% | 11.6\% | 19.7\% |  |  | 10.4\% |  |  | 14.9\% |  | 13.4\% |  |
| Somewhat | QS3 | 23.0\% | 21.4\% | 22.5\% | 15.2\% |  |  | 28.6\% |  |  | 23.1\% |  | 26.0\% |  |
| Very little | QS3 | 16.5\% | 17.9\% | 13.6\% | 19.0\% |  |  | 15.6\% |  |  | 15.7\% |  | 16.5\% |  |
| Not at all | QS3 | 27.6\% | 27.4\% | 25.2\% | 30.7\% |  |  | 16.9\% |  |  | 30.6\% |  | 19.7\% |  |

Attitudes and Behaviour QS3: I would also like to know how well this statement describes you or your situation? - I tend to live for today and let tomorrow take care of itself (\% Respondents Who Replied "Yes")

|  |  | Total |  |  | Education |  |  |  | Age |  |  | Region |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary |  | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely | QS3 | 11.6\% | 5.8\% |  | 9.5\% | 15.0\% | 39.7\% | 13.6\% | 12.1\% | 11.8\% | 10.6\% | 12.0\% | 13.6\% |
| Very well | QS3 | 6.0\% | 4.9\% |  | 5.3\% | 7.9\% | 3.4\% | 9.0\% | 6.2\% | 6.0\% | 5.5\% | 6.2\% | 7.0\% |
| Somewhat | QS3 | 20.9\% | 18.6\% |  | 21.9\% | 22.6\% | 8.6\% | 25.4\% | 20.0\% | 22.2\% | 21.0\% | 21.2\% | 19.5\% |
| Very little | QS3 | 20.8\% | 26.0\% |  | 20.3\% | 18.2\% | 13.8\% | 20.9\% | 22.1\% | 19.4\% | 20.6\% | 20.2\% | 21.8\% |
| Not at all | QS3 | 40.6\% | 44.7\% |  | 42.6\% | 35.8\% | 27.6\% | 31.1\% | 39.0\% | 40.2\% | 41.8\% | 39.7\% | 37.7\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives <br> alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  |  | Other including house sharing couples |  |
| Completely | QS3 | 11.6\% | 11.6\% | 22.5\% | 9.7\% | 7.3\% | 13.0\% |  | 10.4\% |  |  | 12.6\% |  |
| Very well | QS3 | 5.3\% | 6.5\% | 6.2\% | 5.0\% | 5.5\% | 2.6\% |  | 6.7\% |  |  | 11.8\% |  |
| Somewhat | QS3 | 23.0\% | 19.3\% | 18.6\% | 20.0\% | 20.1\% | 26.0\% |  | 26.9\% |  |  | 21.3\% |  |
| Very little | QS3 | 21.7\% | 20.0\% | 15.1\% | 21.4\% | 22.8\% | 20.8\% |  | 20.9\% |  |  | 20.5\% |  |
| Not at all | QS3 | 37.7\% | 42.2\% | 36.4\% | 43.6\% | 43.5\% | 37.7\% |  | 35.1\% |  |  | 33.1\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS3: I would also like to know how well this statement describes you or your situation? - I regularly change the passwords on websites that I use for online shopping and personal finances (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  |  | Age |  |  |  | Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none |  | 19-29 | 30-59 | 60+ |  | East and Midland |  | Southern | Western |
| Completely | QS3 | 10.3\% | 10.7\% | 12.1\% | 7.9\% |  | 1.7\% | 18.1\% | 10.8\% | 9.6\% |  | 10.0\% |  | 10.0\% | 9.7\% |
| Very well | QS3 | 6.8\% | 7.4\% | 7.9\% | 5.1\% |  | 0.0\% | 9.6\% | 6.4\% | 6.6\% |  | 7.6\% |  | 5.4\% | 5.8\% |
| Somewhat | QS3 | 21.5\% | 25.5\% | 22.8\% | 16.8\% |  | 3.4\% | 16.4\% | 20.6\% | 20.7\% |  | 19.9\% |  | 21.4\% | 21.8\% |
| Very little | QS3 | 22.3\% | 28.5\% | 21.9\% | 18.0\% |  | 5.2\% | 24.9\% | 21.2\% | 21.2\% |  | 23.6\% |  | 19.4\% | 19.5\% |
| Not at all | QS3 | 39.1\% | 25.8\% | 34.7\% | 46.3\% |  | 69.0\% | 29.4\% | 37.2\% | 38.9\% |  | 35.3\% |  | 39.9\% | 40.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  |  | No partner no kids with relative |  | Other including house sharing couples |  |  |
| Completely | QS3 | 9.9\% | 10.0\% | 9.7\% | 9.5\% |  | 8.5\% | 13.0\% |  |  | 11.9\% |  | 14.2\% |  |  |
| Very well | QS3 | 5.8\% | 7.0\% | 3.5\% | 5.0\% |  | 7.1\% | 7.8\% |  |  | 8.2\% |  | 13.4\% |  |  |
| Somewhat | QS3 | 21.5\% | 20.3\% | 15.1\% | 21.7\% |  | 24.8\% | 13.0\% |  |  | 17.2\% |  | 21.3\% |  |  |
| Very little | QS3 | 22.5\% | 20.8\% | 15.5\% | 21.2\% |  | 23.6\% | 14.3\% |  |  | 29.1\% |  | 22.0\% |  |  |
| Not at all | QS3 | 36.2\% | 38.6\% | 46.9\% | 39.9\% |  | 34.4\% | 44.2\% |  |  | 32.8\% |  | 26.0\% |  |  |

Attitudes and Behaviour QS4: How much you agree or disagree with each of the statement (as it relates to you) I think that it is safe to shop online using public Wi-Fi networks (e.g., in cafés, airports, shopping malls) (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS4 | 10.3\% | 8.5\% | 8.4\% | 11.3\% | 12.1\% | 11.3\% | 10.5\% | 9.0\% | 9.8\% | 11.2\% | 5.8\% |
| 2 | QS4 | 10.7\% | 12.3\% | 10.5\% | 8.5\% | 3.4\% | 12.4\% | 9.7\% | 9.8\% | 11.1\% | 8.2\% | 10.1\% |
| 3 | QS4 | 16.7\% | 15.6\% | 17.0\% | 14.5\% | 8.6\% | 21.5\% | 14.2\% | 16.7\% | 14.9\% | 15.2\% | 17.9\% |
| 4 | QS4 | 15.4\% | 16.7\% | 16.1\% | 11.7\% | 5.2\% | 22.6\% | 14.3\% | 14.3\% | 16.7\% | 12.4\% | 11.3\% |
| Completely disagree | QS4 | 46.9\% | 45.2\% | 44.7\% | 43.2\% | 29.3\% | 30.5\% | 43.5\% | 44.2\% | 41.4\% | 44.5\% | 48.2\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with <br> kids (any age) | Lone parent does not live with relative |  |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS4 | 6.9\% | 11.2\% | 9.7\% | 9.7\% | 9.1\% | 6.5\% |  |  | 9.0\% | 13.4\% |  |
| 2 | QS4 | 8.1\% | 11.2\% | 6.6\% | 9.5\% | 10.2\% | 7.8\% |  |  | 11.9\% | 16.5\% |  |
| 3 | QS4 | 14.4\% | 16.3\% | 11.6\% | 14.0\% | 16.1\% | 20.8\% |  |  | 17.2\% | 20.5\% |  |
| 4 | QS4 | 16.2\% | 13.1\% | 11.2\% | 11.7\% | 16.7\% | 10.4\% |  |  | 21.6\% | 14.2\% |  |
| Completely disagree | QS4 | 47.4\% | 41.0\% | 41.1\% | 49.1\% | 45.1\% | 49.4\% |  |  | 33.6\% | 32.3\% |  |

## Source: Indecon Analysis of Survey Data

Note: QS4 was only asked of respondents who responded "Yes" to QD14

Attitudes and Behaviour QS4: How much you agree or disagree with each of the statement (as it relates to you) It is important to pay attention to the security of a website before making a transaction online (e.g. https sites, safety logo or certificate) (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS4 | 77.2\% | 77.5\% | 77.9\% | 66.5\% | 34.5\% | 66.1\% | 72.6\% | 73.5\% | 71.5\% | 71.9\% | 75.5\% |
| 2 | QS4 | 9.3\% | 10.1\% | 8.8\% | 8.3\% | 1.7\% | 13.6\% | 8.5\% | 8.3\% | 9.9\% | 9.2\% | 4.3\% |
| 3 | QS4 | 5.4\% | 4.7\% | 5.1\% | 5.9\% | 0.0\% | 10.7\% | 4.7\% | 4.9\% | 5.0\% | 5.0\% | 5.4\% |
| 4 | QS4 | 2.4\% | 2.5\% | 1.6\% | 2.8\% | 3.4\% | 2.3\% | 2.3\% | 2.1\% | 2.7\% | 1.0\% | 3.5\% |
| Completely disagree | QS4 | 5.7\% | 3.0\% | 4.6\% | 6.9\% | 15.5\% | 5.6\% | 5.0\% | 6.0\% | 5.5\% | 5.2\% | 5.4\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS4 | 76.2\% | 69.6\% | 62.8\% | 78.1\% | 74.8\% | 68.8\% |  |  | 61.9\% | 76.4\% |  |
| 2 | QS4 | 7.6\% | 9.5\% | 6.2\% | 6.5\% | 10.6\% | 10.4\% |  |  | 11.2\% | 9.4\% |  |
| 3 | QS4 | 4.5\% | 5.5\% | 4.3\% | 3.0\% | 4.9\% | 7.8\% |  |  | 9.0\% | 7.9\% |  |
| 4 | QS4 | 1.5\% | 2.8\% | 1.2\% | 1.5\% | 3.7\% | 2.6\% |  |  | 1.5\% | 1.6\% |  |
| Completely disagree | QS4 | 4.6\% | 5.9\% | 6.2\% | 5.7\% | 3.9\% | 7.8\% |  |  | 9.7\% | 2.4\% |  |
| Source: Indecon Analysis of Survey Data <br> Note: QS4 was only asked of respondents who responded "Yes" to QD14 |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS4: How much you agree or disagree with each of the statement (as it relates to you) I think it is not important to read the terms and conditions when buying something online (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none |  | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS4 | 15.7\% | 11.5\% | 12.3\% | 18.8\% |  | 20.7\% | 13.0\% | 16.2\% | 13.7\% | 14.6\% | 14.2\% | 16.0\% |
| 2 | QS4 | 7.0\% | 7.4\% | 7.0\% | 5.7\% |  | 1.7\% | 9.6\% | 6.4\% | 6.8\% | 7.1\% | 5.6\% | 6.6\% |
| 3 | QS4 | 15.3\% | 17.0\% | 16.3\% | 11.7\% |  | 3.4\% | 25.4\% | 12.7\% | 16.5\% | 16.5\% | 13.4\% | 10.1\% |
| 4 | QS4 | 14.8\% | 18.6\% | 14.9\% | 10.7\% |  | 3.4\% | 17.5\% | 14.5\% | 13.2\% | 15.0\% | 13.0\% | 12.5\% |
| Completely disagree | QS4 | 47.2\% | 43.6\% | 46.9\% | 43.8\% |  | 27.6\% |  | 43.4\% | 44.7\% | 41.1\% | 46.5\% | 49.0\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kid (any age) | Lone parent does not live with relative |  |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS4 | 14.5\% | 14.8\% | 17.1\% | 13.5\% |  | 13.8\% | 19.5\% |  |  | 14.9\% | 14.2\% |  |
| 2 | QS4 | 5.0\% | 7.6\% | 2.3\% | 4.7\% |  | 8.9\% | 7.8\% |  |  | 8.2\% | 8.7\% |  |
| 3 | QS4 | 13.2\% | 14.9\% | 8.5\% | 14.5\% |  | 13.2\% | 10.4\% |  |  | 22.4\% | 24.4\% |  |
| 4 | QS4 | 14.2\% | 13.7\% | 10.5\% | 13.2\% |  | 16.3\% | 10.4\% |  |  | 16.4\% | 12.6\% |  |
| Completely disagree | QS4 | 48.3\% | 41.6\% | 43.0\% | 47.9\% |  | 46.1\% | 49.4\% |  |  | 32.1\% | 37.8\% |  |

Source: Indecon Analysis of Survey Data
Note: QS4 was only asked of respondents who responded "Yes" to QD14

Attitudes and Behaviour QS4: How much you agree or disagree with each of the statement (as it relates to you) Digital tools facilitate the management of my personal finances (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS4 | 31.6\% | 39.2\% | 31.2\% | 21.4\% | 10.3\% | 24.9\% | 28.6\% | 29.9\% | 31.2\% | 25.7\% | 29.6\% |
| 2 | QS4 | 15.3\% | 15.6\% | 16.1\% | 10.7\% | 13.8\% | 18.6\% | 14.7\% | 14.5\% | 13.4\% | 14.8\% | 14.8\% |
| 3 | QS4 | 24.4\% | 21.9\% | 25.0\% | 22.2\% | 5.2\% | 33.9\% | 23.3\% | 21.2\% | 22.1\% | 23.2\% | 22.6\% |
| 4 | QS4 | 8.5\% | 7.4\% | 7.5\% | 8.9\% | 5.2\% | 9.0\% | 6.8\% | 7.7\% | 8.2\% | 8.0\% | 6.6\% |
| Completely disagree | QS4 | 20.2\% | 14.0\% | 15.9\% | 25.3\% | 17.2\% | 11.9\% | 17.7\% | 20.7\% | 17.4\% | 19.6\% | 20.2\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone live | rent do <br> ith rela |  | No partner no kids with relative | Other includ sharin | g house uples |
| Completely agree | QS4 | 29.9\% | 28.5\% | 23.3\% | 29.7\% | 33.1\% |  | 26.0\% |  | 25.4\% | 29. |  |
| 2 | QS4 | 11.1\% | 16.0\% | 9.3\% | 13.2\% | 17.3\% |  | 6.5\% |  | 16.4\% | 15. |  |
| 3 | QS4 | 21.8\% | 23.1\% | 16.7\% | 20.4\% | 24.0\% |  | 26.0\% |  | 26.1\% | 29. |  |
| 4 | QS4 | 8.4\% | 7.5\% | 6.2\% | 8.5\% | 8.5\% |  | 6.5\% |  | 8.2\% | 7.1 |  |
| Completely disagree | QS4 | 20.7\% | 17.3\% | 23.3\% | 20.4\% | 15.0\% |  | 23.4\% |  | 17.9\% | 15. |  |
| Source: Indecon Analysis of Survey Data <br> Note: QS4 was only asked of respondents who responded "Yes" to QD14 |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS4: How much you agree or disagree with each of the statement (as it relates to you) I trust the financial services provided by online banks and FinTechs such as Revolut and N26 (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS4 | 28.5\% | 24.9\% | 26.3\% | 27.9\% | 13.8\% | 31.6\% | 26.2\% | 26.9\% | 26.9\% | 24.4\% | 26.8\% |
| 2 | QS4 | 26.0\% | 29.6\% | 26.3\% | 19.2\% | 3.4\% | 39.5\% | 23.8\% | 22.9\% | 26.0\% | 21.4\% | 22.2\% |
| 3 | QS4 | 24.3\% | 24.4\% | 24.7\% | 19.4\% | 8.6\% | 20.3\% | 22.1\% | 22.4\% | 20.5\% | 24.4\% | 23.0\% |
| 4 | QS4 | 8.9\% | 8.5\% | 8.8\% | 7.7\% | 5.2\% | 2.8\% | 7.9\% | 8.8\% | 9.1\% | 6.4\% | 8.9\% |
| Completely disagree | QS4 | 12.3\% | 7.1\% | 9.1\% | 15.4\% | 20.7\% | 3.4\% | 11.6\% | 11.5\% | 9.8\% | 14.0\% | 10.1\% |
|  |  |  | nder |  |  |  |  | sehold | positio |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone live | arent do with rel |  | No partner no kids with relative | Other includ sharing | g house ples |
| Completely agree | QS4 | 25.1\% | 26.7\% | 19.4\% | 25.7\% | 27.6\% |  | 28.6\% |  | 27.6\% | 31.5 |  |
| 2 | QS4 | 21.7\% | 25.2\% | 15.9\% | 20.4\% | 26.6\% |  | 18.2\% |  | 29.9\% | 36.2 |  |
| 3 | QS4 | 23.0\% | 21.6\% | 15.1\% | 23.2\% | 26.2\% |  | 20.8\% |  | 20.9\% | 19.7 |  |
| 4 | QS4 | 8.9\% | 7.7\% | 8.9\% | 9.0\% | 8.1\% |  | 6.5\% |  | 8.2\% | 5.5\% |  |
| Completely disagree | QS4 | 12.2\% | 10.6\% | 19.0\% | 13.5\% | 8.3\% |  | 16.9\% |  | 5.2\% | 3.1\% |  |

Source: Indecon Analysis of Survey Data
Note: QS4 was only asked of respondents who responded "Yes" to QD14

Attitudes and Behaviour QS4: How much you agree or disagree with each of the statement (as it relates to you) I believe that financial service providers should use a wide range of non-financial personal data, including from social media, in decisions about granting credit (\% Respondents Who Replied
"Yes")

|  |  | Total | Education |  |  |  | Age |  |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ |  | East and Midland | Southern | Western |
| Completely agree | QS4 | 11.5\% | 8.2\% | 10.2\% | 12.1\% | 13.8\% | 10.7\% | 11.8\% | 10.9\% |  | 10.8\% | 9.6\% | 12.1\% |
| 2 | QS4 | 7.8\% | 6.6\% | 6.7\% | 9.1\% | 0.0\% | 11.9\% | 5.9\% | 8.5\% |  | 7.8\% | 7.2\% | 5.8\% |
| 3 | QS4 | 21.0\% | 15.6\% | 20.5\% | 22.0\% | 12.1\% | 31.1\% | 18.5\% | 20.3\% |  | 19.4\% | 18.6\% | 21.0\% |
| 4 | QS4 | 16.7\% | 17.0\% | 19.3\% | 11.9\% | 1.7\% | 19.2\% | 15.4\% | 14.5\% |  | 16.3\% | 16.4\% | 11.3\% |
| Completely disagree | QS4 | 43.0\% | 49.6\% | 39.4\% | 34.9\% | 25.9\% | 25.4\% | 39.9\% | 40.4\% |  | 37.9\% | 40.1\% | 44.4\% |
|  |  |  | ender |  |  |  | Hou | hold Com | osition |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone pa live w | rent does <br> ith relativ |  |  | partner no Oth <br> with relative  | including h coupl | e sharing |
| Completely agree | QS4 | 9.3\% | 11.6\% | 9.7\% | 14.5\% | 7.9\% |  | 9.1\% |  |  | 10.4\% | 12.6\% |  |
| 2 | QS4 | 6.6\% | 7.7\% | 5.0\% | 7.0\% | 6.7\% |  | 6.5\% |  |  | 12.7\% | 9.4\% |  |
| 3 | QS4 | 18.8\% | 19.7\% | 16.3\% | 17.5\% | 20.3\% |  | 16.9\% |  |  | 24.6\% | 24.4\% |  |
| 4 | QS4 | 14.0\% | 16.4\% | 10.9\% | 15.0\% | 18.1\% |  | 11.7\% |  |  | 17.2\% | 16.5\% |  |
| Completely disagree | QS4 | 44.0\% | 37.0\% | 37.6\% | 38.9\% | 44.1\% |  | 49.4\% |  |  | 29.1\% | 34.6\% |  |
| Source: Indecon Analysis of Survey Data Note: QS4 was only asked of respondents who responded "Yes" to QD14 |  |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS4: How much you agree or disagree with each of the statement (as it relates to you) I am more likely to buy impulsively when I buy online than in person in a shop (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none |  | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS4 | 16.7\% | 14.5\% | 16.5\% | 16.0\% |  | 8.6\% | 22.0\% | 16.7\% | 13.9\% | 15.3\% | 14.0\% | 19.1\% |
| 2 | QS4 | 14.3\% | 17.5\% | 15.1\% | 9.7\% | 0.0\% |  | 18.6\% | 12.8\% | 13.7\% | 13.5\% | 12.6\% | 13.6\% |
| 3 | QS4 | 18.5\% | 19.7\% | 18.4\% | 15.6\% |  | 3.4\% | $15.3 \%$ | 17.0\% | 18.4\% | 17.7\% | 16.8\% | 16.3\% |
| 4 | QS4 | 13.4\% | 11.8\% | 16.3\% | 9.9\% |  | 1.7\% |  | 11.8\% | 11.8\% | 13.3\% | 12.6\% | 9.7\% |
| Completely disagree | QS4 | 37.1\% | 35.1\% | 31.3\% | 37.0\% | 31.0\% |  | 20.3\% | 33.6\% | 36.1\% | 33.1\% | 35.7\% | 35.4\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no live alone |  | Couple with kids (any age) |  | parent d with re | es not tive | No partner no kids with relative | Other inc sharin | ing house uples |
| Completely agree | QS4 | 18.7\% | 13.4\% | 12.0\% | 14.0\% |  | 15.2\% |  | 23.4\% |  | 17.2\% |  |  |
| 2 | QS4 | 12.4\% | 13.7\% | 7.8\% | 11.7\% |  | 17.1\% |  | 10.4\% |  | 17.9\% |  |  |
| 3 | QS4 | 17.5\% | 16.9\% | 14.0\% | 12.5\% |  | 20.1\% |  | 16.9\% |  | 22.4\% |  |  |
| 4 | QS4 | 11.6\% | 13.0\% | 9.7\% | 14.7\% |  | 13.0\% |  | 10.4\% |  | 7.5\% |  |  |
| Completely disagree | QS4 | 33.7\% | 34.7\% | 35.7\% | 39.9\% |  | 32.3\% |  | 35.1\% |  | 27.6\% |  |  |
|  |  | Source: Indecon Analysis of Survey Data Note: QS4 was only asked of respondents who responded "Yes" to QD14 |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS4: How much you agree or disagree with each of the statement (as it relates to you) It is more likely that I would read the small print of a contract if it is on paper than online (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS4 | 39.3\% | 33.7\% | 36.3\% | 41.2\% | 27.6\% | 29.4\% | 39.2\% | 34.0\% | 33.7\% | 38.5\% | 43.2\% |
| 2 | QS4 | 16.5\% | 19.5\% | 15.4\% | 14.1\% | 5.2\% | 24.9\% | 14.2\% | 17.5\% | 16.3\% | 15.0\% | 14.0\% |
| 3 | QS4 | 15.9\% | 17.0\% | 18.0\% | 11.3\% | 5.2\% | 17.5\% | 14.8\% | 15.4\% | 14.9\% | 16.0\% | 13.2\% |
| 4 | QS4 | 9.5\% | 9.0\% | 9.6\% | 8.5\% | 1.7\% | 8.5\% | 8.0\% | 10.3\% | 10.2\% | 7.2\% | 8.6\% |
| Completely disagree | QS4 | 18.9\% | 18.6\% | 18.2\% | 16.8\% | 17.2\% | 18.1\% | 17.0\% | 18.8\% | 19.7\% | 15.8\% | 16.3\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone live | parent do with rel |  | No partner no kids with relative | Other inc sharin | ng house uples |
| Completely agree | QS4 | 39.7\% | 35.2\% | 34.1\% | 39.9\% | 37.0\% |  | 40.3\% |  | 34.3\% |  |  |
| 2 | QS4 | 14.9\% | 15.8\% | 8.1\% | 14.0\% | 19.1\% |  | 15.6\% |  | 17.2\% |  |  |
| 3 | QS4 | 14.0\% | 15.5\% | 12.4\% | 15.7\% | 15.6\% |  | 10.4\% |  | 13.4\% |  |  |
| 4 | QS4 | 9.8\% | 8.4\% | 8.1\% | 8.2\% | 9.8\% |  | 5.2\% |  | 8.2\% |  |  |
| Completely disagree | QS4 | 16.9\% | 18.5\% | 18.6\% | 17.2\% | 16.7\% |  | 26.0\% |  | 20.9\% |  |  |
| Source: Indecon Analysis of Survey Data <br> Note: QS4 was only asked of respondents who responded "Yes" to QD14 |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS5: How much you agree or disagree with each of the statement (as it relates to you) It is important to invest in companies that strive to minimise their negative impact on the environment (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS5 | 41.7\% | 44.1\% | 38.2\% | 42.0\% | 48.3\% | 33.3\% | 40.8\% | 40.8\% | 41.6\% | 40.5\% | 40.9\% |
| 2 | QS5 | 23.5\% | 29.9\% | 23.6\% | 19.6\% | 8.6\% | 29.4\% | 23.9\% | 22.4\% | 24.0\% | 23.8\% | 19.8\% |
| 3 | QS5 | 19.9\% | 16.7\% | 22.8\% | 19.6\% | 6.9\% | 22.6\% | 20.4\% | 17.5\% | 17.8\% | 20.2\% | 24.1\% |
| 4 | QS5 | 5.7\% | 3.6\% | 6.1\% | 6.9\% | 1.7\% | 8.5\% | 5.0\% | 7.1\% | 5.6\% | 4.8\% | 7.0\% |
| Completely disagree | QS5 | 9.2\% | 4.9\% | 7.9\% | 11.3\% | 24.1\% | 6.2\% | 8.8\% | 10.5\% | 9.2\% | 9.8\% | 7.0\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS5 | 44.6\% | 38.6\% | 48.4\% | 45.1\% | 37.6\% | 33.8\% |  |  | 35.1\% | 38.6\% |  |
| 2 | QS5 | 22.6\% | 23.6\% | 12.0\% | 23.4\% | 26.8\% | 26.0\% |  |  | 24.6\% | 27.6\% |  |
| 3 | QS5 | 17.9\% | 20.9\% | 19.0\% | 18.2\% | 20.7\% | 16.9\% |  |  | 20.1\% | 22.8\% |  |
| 4 | QS5 | 5.3\% | 5.8\% | 4.3\% | 4.7\% | 6.3\% | 3.9\% |  |  | 9.0\% | 5.5\% |  |
| Completely disagree | QS5 | 8.6\% | 9.4\% | 14.3\% | 7.5\% | 7.7\% | 18.2\% |  |  | 7.5\% | 4.7\% |  |

Attitudes and Behaviour QS5: How much you agree or disagree with each of the statement (as it relates to you) It is important to invest in companies that strive to improve their social impact (\% Respondents Who Replied "Yes")

|  |  | Total <br> Yes (\%) | Education |  |  |  |  |  |  | Age |  |  | Region |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref |  | Post-tertiary | Tertiary |  | Secondary |  |  | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS5 | 34.5\% | 38.4\% | 31.3\% |  | 32.7\% | 46.6\% |  | 28.2\% | 32.6\% | 33.8\% | 34.8\% | 34.9\% | 30.0\% |
| 2 | QS5 | 25.3\% | 32.1\% | 24.3\% |  | 21.8\% | 15.5\% |  | 31.1\% | 25.8\% | 22.4\% | 26.1\% | 25.0\% | 21.4\% |
| 3 | QS5 | 24.2\% | 18.6\% |  |  | 25.0\% | 10.3\% |  | 26.6\% | 23.2\% | 25.9\% | 21.7\% | 23.8\% | 30.0\% |
| 4 | QS5 | 6.3\% | 4.4\% | 7.0\% |  | 6.7\% |  |  | 5.6\% | 7.2\% | 6.0\% | 5.1\% | 7.2\% | 7.4\% |
| Completely disagree | QS5 | 9.7\% | 5.8\% | 9.1\% |  | 12.3\% | 15.5\% |  | 8.5\% | 10.1\% | 10.0\% | 10.2\% | 8.4\% | 10.1\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) |  | Lone parent does not live with relative |  |  | No partner no kids with relative |  | Other including house sharing couples |  |
| Completely agree | QS5 | 37.2\% | 31.7\% | 40.3\% | $35.7 \%$ | 31.3\% |  | 32.5\% |  |  | 31.3\% |  | 30.7\% |  |
| 2 | QS5 | 25.0\% | 24.9\% | 15.5\% | 24.9\% | 28.5\% |  | 26.0\% |  |  | 27.6\% |  | 26.0\% |  |
| 3 | QS5 | 21.8\% | 25.2\% | 24.0\% | 23.2\% | 24.0\% |  | 18.2\% |  |  | 23.9\% |  | 27.6\% |  |
| 4 | QS5 | 6.3\% | 6.1\% | 4.7\% | 5.7\% | 7.9\% |  | 5.2\% |  |  | 6.0\% |  | 4.7\% |  |
| Completely disagree | QS5 | 8.1\% | 10.6\% | 13.6\% | 8.5\% | 7.5\% |  | 16.9\% |  |  | 8.2\% |  | 10.2\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS5: How much you agree or disagree with each of the statement (as it relates to you) It is important to invest in companies that strive to improve their risk management, ethics and accountability (\% Respondents Who Replied "Yes")

| Question | Ref | $\begin{gathered} \hline \text { Total } \\ \hline \text { Yes (\%) } \\ \hline \end{gathered}$ | Education |  |  |  |  |  | Age |  |  | ion |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Post-tertiary | Tertiary | Secondary | Prim | y or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS5 | 45.8\% | 44.7\% | 44.7\% | 46.5\% |  | 1.4\% | 36.2\% | 44.0\% | 45.5\% | 44.6\% | 44.5\% | 47.5\% |
| 2 | QS5 | 25.7\% | 34.5\% | 25.2\% | 20.4\% |  | 0.3\% | 31.1\% | 24.4\% | 24.4\% | 24.6\% | 27.3\% | 23.0\% |
| 3 | QS5 | 17.8\% | 14.2\% | 18.0\% | 19.6\% |  | 0.3\% | 23.7\% | 18.9\% | 17.5\% | 17.4\% | 16.2\% | 20.2\% |
| 4 | QS5 | 4.8\% | 3.3\% | 5.4\% | 5.0\% |  | 5.2\% | 5.6\% | 4.8\% | 4.7\% | 4.7\% | 5.2\% | 3.9\% |
| Completely disagree | QS5 | 5.9\% | 2.2\% | 5.6\% $7.3 \%$ 19.0\% |  |  |  | 3.4\% | 6.3\% | 6.2\% | 6.6\% | 5.8\% | 3.9\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) |  | Lone parent does not live with relative |  | No partner no kids with relative | Other including house sharing couples |  |
| Completely agree | QS5 | 49.9\% | 41.6\% | 51.9\% | 49.4\% |  | 40.2\% |  | 51.9\% |  | 37.3\% | 40.9\% |  |
| 2 | QS5 | 23.3\% | 26.6\% | 16.3\% | 23.4\% |  | 30.7\% |  | 20.8\% |  | 26.9\% | 28.3\% |  |
| 3 | QS5 | 14.9\% | 19.3\% | 15.1\% | 16.0\% |  | 18.5\% |  | 11.7\% |  | 22.4\% | 21.3\% |  |
| 4 | QS5 | 5.5\% | 4.2\% | 4.3\% | 5.0\% |  | 4.3\% |  | 2.6\% |  | 6.0\% | 6.3\% |  |
| Completely disagree | QS5 | 4.6\% | 6.7\% | 9.3\% | 4.7\% |  | 5.5\% |  | 9.1\% |  | 4.5\% | 3.1\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |  |

Attitudes and Behaviour QS5: How much you agree or disagree with each of the statement (as it relates to you) It is more important to invest in companies that are making a profit than in companies that strive to minimise their negative impact on the environment (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS5 | 18.7\% | 13.2\% | 15.8\% | 25.1\% | 19.0\% | 19.2\% | 19.2\% | 19.0\% | 17.5\% | 19.6\% | 18.3\% |
| 2 | QS5 | 13.6\% | 14.0\% | 11.9\% | 14.9\% | 8.6\% | 14.1\% | 13.2\% | 12.8\% | 14.3\% | 11.4\% | 14.0\% |
| 3 | QS5 | 28.7\% | 27.4\% | 31.7\% | 25.9\% | 15.5\% | 31.6\% | 28.1\% | 26.5\% | 26.9\% | 28.5\% | 31.1\% |
| 4 | QS5 | 15.8\% | 21.6\% | 16.8\% | 10.5\% | 8.6\% | 19.8\% | 16.1\% | 14.5\% | 15.3\% | 15.6\% | 16.0\% |
| Completely disagree | QS5 | 23.2\% | 22.7\% | 21.9\% | 22.6\% | 36.2\% | 14.7\% | 21.7\% | 25.4\% | 23.0\% | 24.2\% | 19.5\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives <br> alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does not live with relative |  | No partner no kids with relative |  | Other including house sharing couples |  |
| Completely agree | QS5 | 14.9\% | 20.6\% | 24.4\% | 20.4\% | 14.4\% |  | .8\% |  | 14.9\% |  |  |
| 2 | QS5 | 9.8\% | 15.7\% | 7.8\% | 13.2\% | 15.4\% |  | .4\% |  | 15.7\% |  |  |
| 3 | QS5 | 28.6\% | 28.0\% | 24.0\% | 28.2\% | 30.1\% |  | .0\% |  | 25.4\% |  |  |
| 4 | QS5 | 17.5\% | 14.1\% | 12.4\% | 13.0\% | 17.9\% |  | .7\% |  | 21.6\% |  |  |
| Completely disagree | QS5 | 27.9\% | 19.3\% | 27.1\% | 23.9\% | 21.3\% |  | .6\% |  | 18.7\% |  |  |

Attitudes and Behaviour QS5: How much you agree or disagree with each of the statement (as it relates to you) It is more important to invest in companies that are making a profit than in companies that strive to improve their social impact (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS5 | 16.8\% | 14.0\% | 13.8\% | 20.6\% | 20.7\% | 15.3\% | 17.6\% | 16.7\% | 15.1\% | 16.6\% | 19.5\% |
| 2 | QS5 | 15.0\% | 15.9\% | 14.7\% | 14.3\% | 10.3\% | 14.7\% | 14.2\% | 13.2\% | 15.1\% | 14.2\% | 14.0\% |
| 3 | QS5 | 29.9\% | 29.6\% | 28.9\% | 30.1\% | 17.2\% | 32.8\% | 30.1\% | 26.5\% | 28.8\% | 29.5\% | 29.6\% |
| 4 | QS5 | 16.1\% | 19.5\% | 18.2\% | 11.5\% | 5.2\% | 21.5\% | 15.3\% | 16.7\% | 15.0\% | 16.6\% | 16.0\% |
| Completely disagree | QS5 | 22.3\% | 18.9\% | 22.2\% | 22.0\% | 32.8\% | 15.8\% | 20.5\% | 24.4\% | 22.8\% | 21.8\% | 18.7\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) | Lone parent does no live with relative |  | No partner no kids with relative |  | Other including house sharing couples |  |
| Completely agree | QS5 | 11.7\% | 19.4\% | 21.3\% | 17.0\% | 13.6\% | 18.2\% |  | 14.9\% |  | 15.7\% |  |
| 2 | QS5 | 12.4\% | 16.1\% | 10.9\% | 11.7\% | 18.9\% | 14.3\% |  | 13.4\% |  | 15.7\% |  |
| 3 | QS5 | 28.6\% | 29.6\% | 24.0\% | 31.4\% | 28.3\% | 26.0\% |  | 33.6\% |  | 33.1\% |  |
| 4 | QS5 | 18.7\% | 13.7\% | 12.4\% | 15.0\% | 17.5\% | 11.7\% |  | 17.9\% |  | 17.3\% |  |
| Completely disagree | QS5 | 26.0\% | 18.8\% | 26.7\% | 22.7\% | 20.3\% | 26.0\% |  | 16.4\% |  | 17.3\% |  |

Attitudes and Behaviour QS5: How much you agree or disagree with each of the statement (as it relates to you) It is more important to invest in companies that are making a profit than in companies that strive to improve their risk management, ethics and accountability (\% Respondents Who Replied "Yes")

|  |  | Total | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Post-tertiary | Tertiary | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| Completely agree | QS5 | 16.1\% | 11.5\% | 13.0\% | 21.2\% | 20.7\% | 13.6\% | 17.3\% | 13.0\% | 15.5\% | 15.8\% | 15.6\% |
| 2 | QS5 | 13.9\% | 15.6\% | 13.5\% | 11.9\% | 12.1\% | 11.9\% | 12.5\% | 14.5\% | 12.6\% | 14.6\% | 13.6\% |
| 3 | QS5 | 30.0\% | 29.6\% | 30.3\% | 28.3\% | 19.0\% | 33.9\% | 30.9\% | 26.5\% | 28.6\% | 27.3\% | 33.9\% |
| 4 | QS5 | 16.4\% | 17.5\% | 17.2\% | 15.0\% | 1.7\% | 23.2\% | 15.3\% | 15.8\% | 15.4\% | 15.6\% | 17.9\% |
| Completely disagree | QS5 | 23.6\% | 23.0\% | 23.6\% | 20.6\% | 34.5\% | 17.5\% | 21.1\% | 26.7\% | 23.8\% | 24.2\% | 17.5\% |
|  |  |  | der |  |  |  | House | d Comp | ition |  |  |  |
| Question | Ref | Female | Male | Lives <br> alone | Couple no kids live alone | Couple with kids (any age) | Lone par wi | does $n$ elative |  | No partner no kids relative |  | including se sharing couples |
| Completely agree | QS5 | 13.7\% | 16.9\% | 19.0\% | 18.2\% | 14.0\% |  | 7\% |  | 13.4\% |  | 11.8\% |
| 2 | QS5 | 12.2\% | 14.3\% | 11.2\% | 14.2\% | 14.8\% |  | .3\% |  | 8.2\% |  | 15.0\% |
| 3 | QS5 | 26.9\% | 30.6\% | 24.0\% | 29.7\% | 28.9\% |  | .3\% |  | 33.6\% |  | 34.6\% |
| 4 | QS5 | 17.4\% | 14.9\% | 10.5\% | 13.5\% | 18.7\% |  | 1\% |  | 21.6\% |  | 21.3\% |
| Completely disagree | QS5 | 26.3\% | 20.4\% | 29.1\% | 21.7\% | 21.7\% |  | .5\% |  | 19.4\% |  | 16.5\% |

## Financial Knowledge



Financial Knowledge QK3: Imagine that five brothers have to wait for one year to get their share of $€ 1,000$ and inflation stays at 9 percent. In one year's time will they be able to buy (\% Respondents Who Replied "Yes")

| Question | Ref | Total <br> Yes (\%) | Education |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Post-tertiary | Tertiary | Secondary | Primary <br> or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| More with their share of the money than they could today | QK3 | 13.2\% | 7.7\% | 10.0\% | 18.0\% | 15.5\% | 15.3\% | 12.0\% | 13.9\% | 12.6\% | 12.2\% | 13.2\% |
| The same amount | QK3 | 7.1\% | 5.8\% | 7.0\% | 6.3\% | 10.3\% | 45.8\% | 7.3\% | 67.0\% | 5.8\% | 58.7\% | 7.1\% |
| Less than they could buy today | QK3 | 63.0\% | 68.5\% | 61.6\% | 51.5\% | 41.4\% |  | 59.6\% |  | 60.6\% |  | 63.0\% |
| It depends on the types of things that they want to buy (Spontaneous) | QK3 | 16.7\% | 12.3\% | 15.4\% | 18.2\% | 17.2\% | 23.2\% | 14.9\% | 15.6\% | 15.3\% | 15.4\% | 16.7\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone | Couple with kids (any age) |  |  |  | No partner n kids with relative | Other hous co | ncluding sharing ples |
| More with their share of the money than they could today | QK3 | 12.2\% | 12.5\% | 12.0\% | 9.0\% | 13.6\% |  | 13.0\% |  | 15.7\% |  | .0\% |
| The same amount | QK3 | 9.3\% | 4.9\% | 8.1\% | 4.5\% | 7.3\% |  | 6.5\% |  | 7.5\% |  | 1\% |
| Less than they could buy today | QK3 | 50.6\% | 64.6\% | 53.5\% | 65.1\% | 61.6\% |  | 53.2\% |  | 47.8\% |  | .9\% |
| It depends on the types of things that they want to buy (Spontaneous) | QK3 | 19.5\% | 13.1\% | 15.9\% | 16.2\% | 13.2\% |  | 18.2\% |  | 22.4\% |  | .0\% |
| More with their share of the money than they could today | QK3 | 12.2\% | 12.5\% | 12.0\% | 9.0\% | 13.6\% |  | 13.0\% |  | 15.7\% |  | .0\% |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |

Financial Knowledge QK6: How much would be in the account at the end of five years remembering there are no fees or tax deductions? Would it be:
(\% Respondents Who Replied "Yes")


|  |  | Total | Education |  |  |  |  | Age |  |  | Region |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Question | Ref | Yes (\%) | Posttertiary | Tertiary |  | Secondary | Primary or none | 19-29 | 30-59 | 60+ | East and Midland | Southern | Western |
| An investment with a high return is likely to be high risk | QK7 | 92.7\% | 92.1\% | 91.9\% |  | 91.1\% | 81.0\% | 81.4\% | 91.4\% | 91.0\% | 89.6\% | 92.4\% | 93.4\% |
| High inflation means that the cost of living is increasing rapidly | QK7 | 98.7\% | 97.0\% | 98.8\% |  | 98.6\% | 96.6\% | 98.3\% | 98.4\% | 98.1\% | 98.1\% | 98.0\% | 98.4\% |
| It is usually possible to reduce the risk of investing in the stock market by buying a wide range of stocks and shares | QK7 | 77.3\% | 81.6\% | 76.0\% |  | 58.8\% | 51.7\% | 63.8\% | 70.9\% | 69.0\% | 71.4\% | 69.7\% | 70.0\% |
| A digital financial contract requires signature of a paper contract in addition to the online process to be considered valid | QK7 | 48.6\% | 32.3\% | 38.5\% |  | 48.9\% | 44.8\% | 49.2\% | 43.0\% | 38.0\% | 39.9\% | 39.9\% | 45.1\% |
| The personal data that I share publicly online may be used to target me with personalised commercial or financial offers | QK7 | 88.2\% | 87.1\% | 88.1\% |  | 82.0\% | 58.6\% | 88.1\% | 85.2\% | 84.4\% | 86.2\% | 85.6\% | 78.6\% |
| Crypto-currencies have the same legal tender status as banknotes and coins | QK7 | 15.7\% | 8.2\% | 13.0\% |  | 16.6\% | 20.7\% | 22.0\% | 13.3\% | 13.0\% | 12.3\% | 13.2\% | 16.7\% |
|  |  | Gender |  | Household Composition |  |  |  |  |  |  |  |  |  |
| Question | Ref | Female | Male | Lives alone | Couple no kids live alone |  | Couple with kids (any age) | Lone parent does not live with relative |  |  | No partner no kids with relative | Other including house sharing couples |  |
| An investment with a high return is likely to be high risk | QK7 | 88.9\% | 92.7\% | 88.8\% | 89.5\% |  | 95.3\% | 92.2\% |  |  | 88.8\% | 86.6\% |  |
| High inflation means that the cost of living is increasing rapidly | QK7 | 97.9\% | 98.3\% | 98.1\% | 98.8\% |  | 6\% | 96.1\% |  |  | 97.8\% | 96.1\% |  |
| It is usually possible to reduce the risk of investing in the stock market by buying a wide range of stocks and shares | QK7 | 60.8\% | 77.1\% | 65.5\% | 73.6\% |  | 75.6\% | 62.3\% |  |  | 62.7\% | 64.6\% |  |
| A digital financial contract requires signature of a paper contract in addition to the online process to be considered valid | QK7 | 41.7\% | 40.2\% | 41.1\% | 38.2\% |  | 40.6\% | 40.3\% |  |  | 41.0\% | 49.6\% |  |
| The personal data that I share publicly online may be used to target me with personalised commercial or financial offers | QK7 | 86.3\% | 83.6\% | 79.1\% | 82.0\% |  | 87.6\% | 83.1\% |  |  | 88.1\% | 90.6\% |  |
| Crypto-currencies have the same legal tender status as banknotes and coins | QK7 | 14.9\% | 12.4\% | 16.3\% | 12.2\% |  | 10.0\% | 11.7\% |  |  | 15.7\% | 22.8\% |  |
| Source: Indecon Analysis of Survey Data |  |  |  |  |  |  |  |  |  |  |  |  |  |


[^0]:    Note: QP9 was only asked of respondents who responded "Yes" to QD14

