

## **Compliance Notice**

### Section 75 of the Consumer Protection Act 2007

**Donal Skehan** 



Competition and Consumer Protection Commission Bloom House Railway Street Dublin 1 D01 C576

I, an Authorised Officer of the Competition and Consumer Protection Commission (the "CCPC"), duly appointed under section 35 of the Competition and Consumer Protection Act 2014, hereby give you notice, pursuant to section 75(2) of the Consumer Protection Act 2007 (the "2007 Act") that I am of the opinion that you have engaged in a prohibited act or practice, namely a prohibited commercial practice under section 55(1)(q) of the 2007 Act.

#### A. Statement of Alleged Contravention

- 1. That you, Donal Skehan, a trader for the purposes of the 2007 Act, from 1st December 2024 to 23rd April 2025, have engaged in a prohibited commercial practice by using editorial content in the media to promote a product (where a trader has paid for that promotion) and it is not made clear that the promotion is a paid promotion, whether in the content itself or in any oral, written, visual or descriptive representation in the promotion.
- 2. Such a prohibited commercial practice, as described by section 55(1)(q) of the 2007 Act, is an offence contrary to section 56 of that Act.
- 3. Further, such prohibited commercial practice is a "prohibited act or practice" in accordance with section 67(c) of the 2007 Act.

#### B. My Opinion

1. I am of the opinion that you, Donal Skehan, engaged in the prohibited act or practice outlined in the statement of alleged contravention above, by failing to disclose that products relating to 'Wind Shore Goods' promoted on your Instagram account @donalskehan were promoted in a paid capacity, and without using appropriate disclosure labels such as 'Ad', '#ad' etc. We suggest that you familiarise yourself with the CCPC & ASAI Guidance on Influencer Advertising and



Marketing<sup>1</sup>, which provides useful information regarding disclosure language, and the scenarios when such disclosures must be made clear to consumers.

#### C. The Reasons for my Opinion

- 1. My opinion follows an online inspection of your Instagram account @donalskehan, inspecting publications on your account between 1st December 2024 and 23rd April 2025.
- 2. The reasons for my opinion are based on the following:
- a. You, Donal Skehan, operating the Instagram account **@donalskehan**, are a person and can be described as a "trader" for the purposes of the 2007 Act. Trader is defined in section 2 of the 2007 Act.
- b. Wind Shore Goods Limited is a legal person and can be described as a "trader" for the purposes of the 2007 Act.
- Wind Shore Goods Limited paid<sup>2</sup> you, either directly or indirectly, to use the editorial content in the media identified below to promote a product and such editorial content fails to clearly and appropriately disclose that the promotion is a paid promotion;
- 1. A post by @donalskehan promoting a Wind Shore Goods pop-up and cooking demo; dated 8<sup>th</sup> December 2024.
- 2. A post by @windshoregoods in collaboration with @donalskehan with the caption "Meet our Founder, Donal Skehan"; dated 14<sup>th</sup> March 2025.
- 3. A post by @windshoregoods in collaboration with @donalskehan promoting "Cedar Bloom Candle"; dated 20<sup>th</sup> March 2025

### **D.** Compliance Directions and Requirements

 You, Donal Skehan, a trader, are hereby directed to remedy the contraventions in the editorial content identified in Section C of this notice by making it clear that the promotions are paid promotions. You may achieve this by using clear and appropriate disclosure labels such as 'Ad'

https://www.ccpc.ie/business/wp-content/uploads/sites/3/2023/10/CCPC-ASAI-Guidance-on-Influencer-Advertising.pdf (the "Guidance").

<sup>&</sup>lt;sup>2</sup> See section 4 of the Guidance for details on requirement to disclose promotions of own brand products. Please note that 'payment' may include, *inter alia*, benefitting from monetary payment as well as commissions, proceeds from sales, gifts and matters relating to company shareholding or profits.



or '#Ad'. We appreciate that you can only retrospectively insert clear and appropriate disclosure labels in respect of the editorial content identified in 1 of Section C of this notice. We note that you are unable to retrospectively insert disclosure labels in the collaborative posts identified in 2 and 3 of Section C of this notice. This direction only applies to those posts in relation to which it is possible for you to retrospectively insert clear and appropriate disclosure labels (i.e. editorial content at 1 Section C above).

- 2. You, Donal Skehan, a trader, are hereby directed to ensure that, in all futures instances, where a trader has paid you to use editorial content in the media to promote a product or service, you make it clear that such promotion is a paid promotion. This includes content promoting your "own brand" products and services. You may achieve this by using clear and appropriate primary disclosure labels such as 'Ad' or '#Ad'. Using secondary disclosure labels such as 'Own Brand' or '#OwnBrand', in addition to primary disclosure labels, is at your own discretion.
- 3. You must comply with this compliance direction and requirement by 28th July 2025.
- 4. Your social media channels will be the subject of further inspection by the CCPC to ensure adherence to these compliance directions.

#### E. Appeal Procedure

- 1. You may appeal this Compliance Notice to the District Court in the district in which the notice is served within 14 days after its service.
- 2. The form and manner of such an appeal is to be found in the District Court Rules, Form 40D.01 Schedule C. This form is available from the registrar at your local District Court office or on the Courts Service's website www.courts.ie.
- 3. In the event that you decide to appeal the Compliance Notice, you must, at the same time, notify the CCPC of the appeal at, Bloom House, Railway Street, Dublin 1, D01 C576. You must also notify the CCPC of the grounds for the appeal.
- 4. If an appeal is not made in accordance with section 75 of the 2007 Act and within 14 days after service of the notice, this notice will be treated as not disputed, you will be deemed to have accepted the notice and have agreed to comply with the compliance directions and requirements. Any failure or refusal to comply with this notice is an offence and, on summary conviction, you will be liable to the fines and penalties set out in Part 5, Chapter 4 of the 2007 Act.



Authorised Officer Competition and Consumer Protection Commission 25<sup>th</sup> June 2025



This information is intended for information purposes only and does not constitute part of the Compliance Notice.

# **Compliance Notice Notes**

# Consumer Protection Act 2007 (2007 Act)

1.	Section 75(6) of the 2007 Act requires a person, when lodging an appeal, to, at the same time, notify the Competition and Consumer Protection Commission (CCPC) of the appeal and the grounds for the appeal. The CCPC is entitled to appear, be heard and adduce evidence on the hearing of the appeal.
2.	If on appeal the compliance notice is not cancelled, the notice takes effect on the later of the following:  a) the day after the day on which the notice is confirmed or varied on appeal,  b) if the appeal is withdrawn by the appellant the day after the day it is
	withdrawn, c) the day specified in the notice.
3.	If there is no appeal under section 75(5) of the 2007 Act, the compliance notice takes effect on the later of the following:  a) 14 days after the notice is served.  b) the day specified in the notice.
4.	An Authorised Officer may- a) withdraw a compliance notice at any time, or b) if no appeal is made or pending under section 75(5) of the 2007 Act, extend the date by which the recipient is to comply with the compliance direction and requirements.
5.	Withdrawal of a compliance notice does not prevent the service of another compliance direction or requirement specified in a compliance notice, whether it relates to the same matter or a different matter.
6.	In accordance with section 75(13) of the 2007 Act, if a compliance notice takes effect, the CCPC is required to publish the compliance notice, or cause it to be published in any form or manner it considers appropriate.
7.	Section 86 of the 2007 Act requires the CCPC to maintain a "Consumer Protection List" of names and addresses of persons together with a description of their trade, business or profession and the particulars of the matter occasioning any enforcement actions taken by the CCPC. This includes persons against whom compliance notices have taken effect.
8.	Any person who, without a reasonable excuse, fails to comply with a direction or requirement specified in a compliance notice, commits an offence and, on summary conviction, is liable to the fines and penalties set out in section 79 of the 2007 Act.
9.	Section 79(1) of the 2007 Act provides that a person guilty of an offence under the 2007 Act is liable on summary conviction to the following fines and penalties:  a) a Class B fine not exceeding €4000 or up to 6 months imprisonment or both,  b) on any subsequent summary conviction, a fine not exceeding €5000, or imprisonment for a term not exceeding 12 months or both.



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	c) If, after being convicted of an offence, a person continues to contravene the requirement or prohibition to which the offence relates, the person is guilty of a further offence on each day the contravention continues and for each such offence is liable on summary conviction to a fine not exceeding €500.
10.	According to section 75(14) of the 2007 Act, the issuing of this notice does not prevent the commencement of proceedings for an offence.